

ANNUAL REPORT 2023

Dear Friends,

Everything sure looks different since 2020. Last year proved to be a year of change. A year where we were able to move out of post-pandemic survival mode and transition into long-term ideas, promises and hope. While we realized some things were never going to be the same, many things could be even better. The pandemic taught us to look and think outside the box and with that came new and innovative ways to do things.

In 2023, we've been able to capitalize on that change, with perhaps the biggest reward being the opening of our Wilbur Center for Opportunity! Transforming our old sheltered workshop warehouse into a sleek and new opportunity center was no easy feat, but the benefits have been monumental. We closed our long-established Midler day hab site and were able to open the Wilbur day hab site. We were also able to create a robust art program, enabling the people we support to express themselves in different and creative ways, which has quickly become one of our most popular programs.

Having faced the most impactful employee shortage of our lifetime, we've been forced to examine how we hire and retain employees. One of the most important factors, we found, that keeps long-term employees in their jobs with Arc is the connections they make. Connections to the people we serve, connections to the staff they work with, and connections with the community we live, work and explore in are vital. In 2023, we were proud to begin our work with the Collaborative of NY and the NADSP E-Badge Academy which recognizes staff for the education they receive and the on-the-job competencies they demonstrate.

We also celebrated 10 years of community partnership with The Redhouse Arts Center, a partnership that not only connects us with the community, but connects the community to us. In 2013, we participated in our first production of *Peter Pan*. Excited to have a presence on stage and provide opportunities for people with intellectual and developmental disabilities, we never would have dreamed that ten years later some of the people we support would have featured speaking roles, dance numbers, and yes, even solos!

While we've moved forward in many ways, we continue to face challenges. We need to make sure we are looking to the future in a thoughtful manner. We also want to look at these challenges as possible opportunities to better support people with intellectual and developmental disabilities, as well as the staff who support them. While there are some short-term solutions we can implement, we want to take care to ensure that the long-term solutions such as investments in our field are not overlooked, and that our advocacy efforts stay at the forefront of everything we do. Funding constraints and economic challenges continue to force us to do more with less, which is why our community collaborations and continued connections and partnerships are a key to our future success.

We're excited for the opportunities that have presented themselves to us, and look forward to sharing more of those discoveries with you next year!

Sincerely,



Ellen Gutmaker
Executive Director



James Flynn
President of the Board of Directors



Ellen Gutmaker
Executive Director



James Flynn
President of the Board

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President

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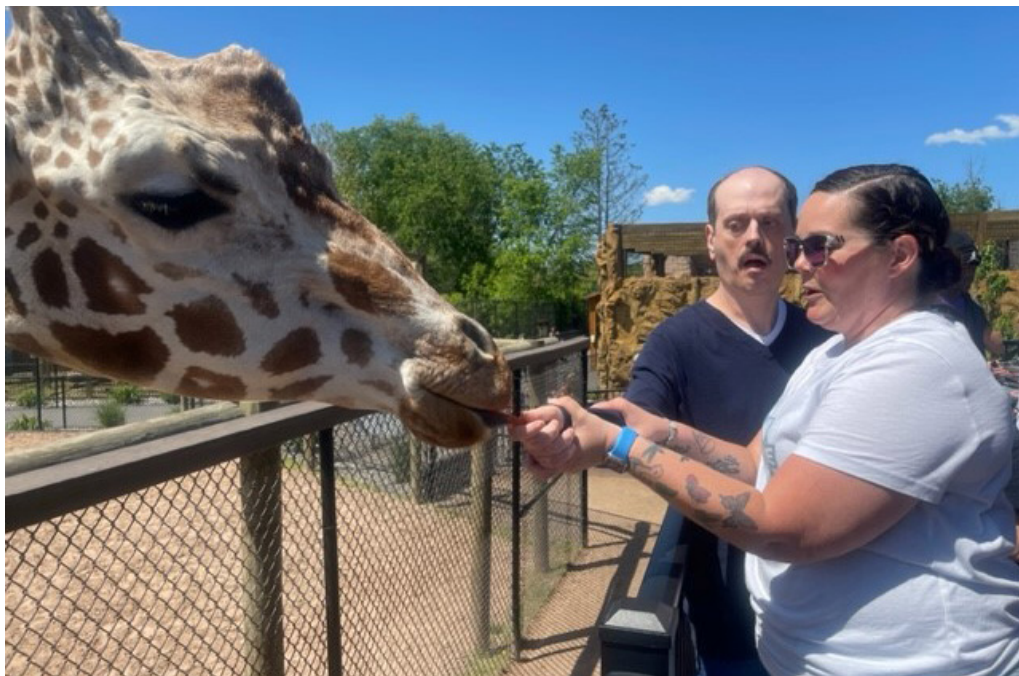
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Chuck Seereiter
Carolyn Stark



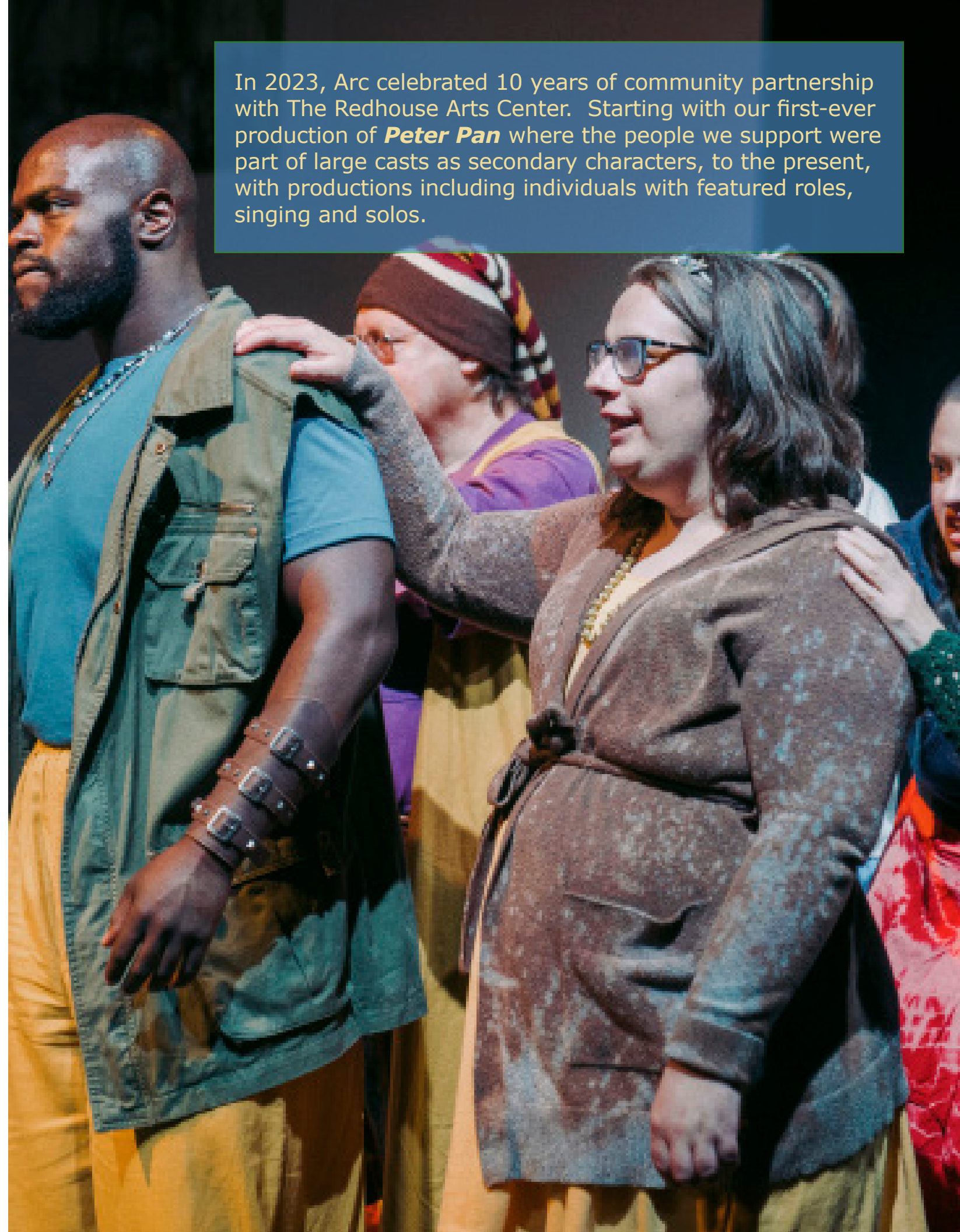
In 2023 we finished the renovations to our old work center, transforming over 5,000 square feet of warehouse space into the new Wilbur Center for Opportunity. The new space provides opportunities for our Community Supports, Pre-Vocational and Employment Options programs to build upon their interests and maximize their experiences. One key element has been the dedicated art studio, which has enabled the people we support to express themselves in different and creative ways.



Community



In 2023, Arc celebrated 10 years of community partnership with The Redhouse Arts Center. Starting with our first-ever production of **Peter Pan** where the people we support were part of large casts as secondary characters, to the present, with productions including individuals with featured roles, singing and solos.



Being able to have access to the community we live in is one of the most valuable services we can provide. Whether it is a visit to local stores or taking walks in the park, attending the Syracuse Nationals, Disney on Ice, Darien Lake, The Polar Express or virtual golf, the people we support are able to take full advantage of what our community offers, engaging in the activities they love and with the people they are connected to.



Connections and relationships give meaning to our lives, whether it is a connection to a housemate or a friend, a staff member who helps with what is important, or connection through a favorite activity. The connections people make are critical. Our Guardianship Committee is an exemplary illustration of a crucial connection and relationship that the people we support value and depend on. Comprised of volunteers, our Guardianship Committee works to ensure those we support have a person to connect with and count on, helping them to make decisions, big and small, with the best possible outcomes.



Advocacy

Arc staff, friends, family, supporters and self-advocates had a busy 2023 asking elected officials to INVEST IN US! From numerous bus trips to Albany joining hundreds on the steps and in the halls of the Capitol, to appearances around Central New York, the message was clear: New York must invest in the essential services we provide and in the dedicated staff who make those supports possible.

Employment

Our Employment Options division works hard to assist people in finding, and keeping, work that is meaningful and rewarding to them. In 2023, we increased the number of people we support in employment by 20. Three people started in Community Based Pre-Voc services - the first step toward employment.



Staff investment

As a member agency of The Collaborative of NY, Arc of Onondaga was proud to participate in the NADSP E-Badge Academy, a NYS credentialing pilot program that aims to provide a formal system to recognize the knowledge, skills, and values of Direct Support Professionals (DSPs) and front line supervisors. This program is a way for staff to receive recognition for the education they receive, and the on-the-job competencies they demonstrate. Equally important – it results in improved quality of provision of person-centered supports Arc of Onondaga continually strives to provide.





Wings for All

is an airport rehearsal program for people with autism and other developmental disabilities aims to alleviate some of the stress that people with disabilities and their families experience when travelling by air, providing them with the opportunity to experience and learn about different stimuli in the airport. The event was held on November 4, before the hustle and bustle of the holiday travel season.

Passengers and their families were able to check-in and receive boarding passes, pass through the TSA security checkpoint, wait in the boarding area, board an aircraft (that did not take off), buckle-in, and receive complimentary snacks and beverages.

This vital event welcomed 20 families from across New York State, and would not be possible without partnership from United Airlines, Syracuse Hancock International Airport and The Arc US. The pre-pandemic inaugural Wings for All event in 2019 was met with huge success and plans were already underway for 2020, before its cancellation. With another successful airport rehearsal in 2022 and attendance requiring a waiting list, Arc was thrilled to bring back the program in 2023, with an even larger aircraft to accommodate more families.

2023 Audited Financial Information - Arc of Onondaga

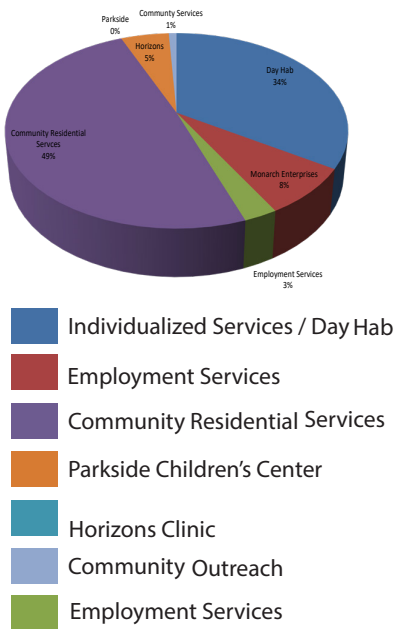
Arc of Onondaga’s services and programs cost over \$28 million to operate in 2023 and continue to expand to meet the growing needs of people with developmental disabilities in Onondaga County.

Among the individuals Arc serves, more than 100 live in residential homes and apartment settings provided by Arc’s community residence program.

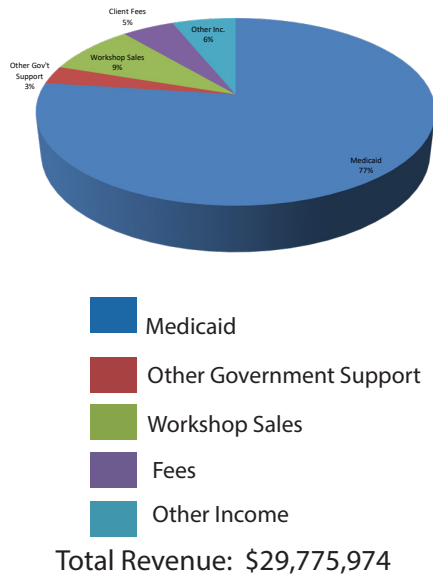
Over 300 people receive day services at one of seven sites and almost 100 more people are employed by Arc’s vocational division.

It takes over 500 full and part-time staff to provide Arc’s high-quality services to over a thousand individuals and their family members living in Onondaga County.

Expenses



Sources of Revenue



ARC OF ONONDAGA *Legacy of Love Society*

The following individuals are recognized for their leadership in giving to the **Arc of Onondaga Foundation’s annual fund drive**. Members of the Legacy of Love Society demonstrate exceptional generosity and help ensure the continued support of individuals with developmental disabilities in our community. Entry into the Legacy of Love Society is made with a donation of at least \$500 to the annual fund campaign. **Membership is maintained by making donations of \$500 or more each year.** Donations are cumulative and each year provide the opportunity to move up to higher giving circles.

Diamond Circle: (\$10,000 & up)
 Joyce Carmen
 Gordon & Judy Eyer
 Ellen Gutmaker
 William Horsington
 Carolyn Stark

Platinum Circle: (\$2,500 - \$4,999)
 Joanna Jewett
 David & Donna Loveland
 Jonathan & Donna Miles
 Alyssa Johnston
 Mary & Gary Salibrici

Silver Circle: (\$1,000 to \$1,499)
 John Hassett & Judith Crawford
 Dr. John & Mrs. Marilyn Skopek
 Susan Tierney

Ruby Circle: (\$5,000 - \$9,999)
 Barbara Davis
 James Moran
 Sharon Moran

Gold Circle: (\$1,500-\$2,499)
 Robert Ferri
 Carol Paronis
 James Pitts
 Cheryl Anne Woloszyn

Bronze Circle (\$500 to \$999)
 Kenny Bush
 Wendy Coleman
 Daniel Smith

Arc of Onondaga and the Arc of Onondaga Foundation sincerely thank all those who give their support.

We recognize the following individuals, organizations and companies for their contributions in 2023. If we have made an error or omission, please contact our offices. To find out ways you can contribute to the work of the Arc of Onondaga Foundation, visit our website at www.arcon.org.

2023 Arc Achievement Awards Dinner

\$10,000 and up

UPS Foundation, Inc.

\$5,000-\$9,999

Suburban Transportation
Wegmans Food & Pharmacy

\$2,000-\$4,999

Brown & Brown Empire State
KeyBank National Association
National Grid
OneGroup NY, Inc.

\$1,000-\$1,999

Abbott-Nastri Partnership
Barclay Damon, LLP
Sean Broderick
Community Bank Trust Services
Cumulus Media
Empire Archives, Inc.
Gordon & Judy Eyer
Firley, Moran, Freer, & Eassa, CPA, P.C.
Hancock & Estabrook, LLP
Jim & Juli Boeheim Foundation
Frank Smith
The Bonadio Group
Dr. & Mrs. Howard Weinstein

\$500-\$999

Berkshire Bank
Buckeye Corrugated, Inc
Carrols Restaurant Corporation
China Towne Furniture & Mattress

CNY Central Media Group
Mary Ellen Kaier
LaBella Associates, DPC
Mackenzie Hughes, LLP
Modern Kitchens of Syracuse
NYSID, Inc.

\$100-\$499

Beacon Solutions Group
Gary & Deborah Freeman
Fulton Savings Bank
Hill & Markes, Inc.
J Michael Shoes
Jeffrey's Auto Body Inc.
William & Mary Kinne
Mary & Gary Salibrici
TileTown Carpet One

Up to \$99

John & Jamie Cucinotta
Joanna Jewett
Silvano & Natalina Murgia
Claire Myers-Usiatynski
Bonnie O'Brien
Joanna Sohovic-Urban
Margaret Talt
Mary Wassel

2023 Arc Race

\$10,000 and up

UPS Foundation, Inc.

\$5,000 to \$9,999

Suburban Transportation

\$2,000 to \$4,999

1199SEIU Labor Management Initiatives, Inc
National Grid

\$1,000 to \$1,999

Brown & Brown Empire State
Excellus Blue Cross/Blue Shield of CNY
Mohawk Global

\$500 to \$999

Bryant & Stratton College
District 15 IAMAW/Local 447
Fleet Feet Syracuse, Inc
Integrity Cost Consulting
Kinney Drugs Foundation
Lan-Co Companies
Mackenzie Hughes, LLP
OneGroup NY, Inc.

\$100 to \$499

AAV Electrical Contracting, Inc
Award Winning Landscapes
Barclay Damon, LLP
China Towne Furniture & Mattress
Empower Federal Credit Union
Gordon & Judy Eyer
OCRRA
Syracuse Orthopedic Specialists (SOS)
Susan Tierney

Up to \$99

Duane Ammons
Deena Barbagallo
Ryan Barry
Shawna Bennett
Aakash Bhatt
Eric Calderwood
Robert Carpenter
Linda Cayen
Steven Challis
Biao Chen

Marjorie Chetney
Dave Cohen
Matt Coleman
Marc Collins
Scott Coyle
Raymond Donhauser
Kathleen Drescher
David Farrell
Tom Fichter
Marguerite Fulton-Newton
Alicia Garcia
Rene Germain
Sonja Gottbrecht
Danielle Greenman
Annmarie Gundel
Chrystine Hines
Elaine Houston-Young
Yanli James
Cathleen Janowski
Joanna Jewett
Kathleen Joseph
Nina Justin
Young & Jay Lee
Hannah Linsenbaum
Richard Maloney
Raleigh Martin
Alice Moberg-Sarver
Jeremy Montague
Sara Mowers
Marie Nellenback
Adriel Ortiz
Babette Puzey
Bryan Reynolds
Maryann Roefaro
Lori Romano
Christopher Scalzi
Jaime Soule
Susan Stamp
Cindy Stogsdill
Lynn & Steve Trowbridge
Barbara Williams

2023 Annual Appeal and General Contributions

\$10,000 and above

Gordon & Judy Eyer
P. Drescher Co., Inc.
Carolyn Stark

\$2,000 to \$4,999

William Horsington
Mary & Gary Salibrici
Alison & Brian Speller

\$1,000 to \$1,999

Barbara Davis
Ellen Gutmaker
James Moran
Alyssa O'Bryan
James Pitts
Price Chopper's Golub Foundation
Cheryl Anne Woloszyn

\$500 to \$999

Anderson Family Irrevocable Trust
Anheuser-Busch
Building Energy Technologies
Kenny Bush
Joyce Carmen
Andrew Carolin
Wendy Coleman
Judith Crawford
Robert Ferri
John Hassett
Independent Retirement Partners, LLC
Joanna Jewett
Donna & David Loveland
Jonathan & Donna Miles
MONY Life Insurance Company
Sharon Moran
New York District Kiwanis Foundation, Inc
Carol Paronis
Daniel Smith
Susan Tierney

\$100 to \$499

AlphaSights, Ltd
William Alsid
Paul Anderson
Zachary S. Anderson
Masue K. Bernholz
Tim Brown
James Cannon

Thomas & Shannon Carlson
John & Jamie Cucinotta
James Curtin
Erica & Brent Danega
Amy Demarco
Karen Erickson-Timmons
James & Patricia Flynn
Sandra K. Gingold
Sonja Gottbrecht
Thomas Maher
Margaret E. Howard
Susan Hynds
Linda Jackson
Cherie Jean
William and Mary Kinne
Thomas Krawczyk
Molly Lamson
Jan Lane
Young and Jay Lee
Steven Ludwig
Dale & Susan Marris
Teresa Metallo
Vanessa Millett
Thomas J. Murphy
Oneida Indian Nation Foundation
Babette Puzey
Charles Romano
Kelley Scanlon
Susan Scharoun
Chuck & Anne Seereiter
Susan and Gordon Spooner
Brenda Stone
The Bank of New York Mellon

Up to \$99

Karanya Aksornkoae
Shawn Bailey
Karen Converse
Michael Copanas
Peter & Elizabeth Costello
Rita D'Andrea
Judi Dreher-Wiberg
Evelyn Dumanian
Ronald and Nancy Farewell
Mark Feldman
Christine Hall
Daniel Heelon
Candace Hennessy

Lena Kochian
Eve & Linda Kotowicz
Charles and Elaine Liggett
Janet Lindsley
Kathy & David Loveland
Paula Machut
Gerald Mager
Richard Maloney
Dee Dee Murray
Nancy O'Brien
Sheila O'Donnell
Dr. & Mrs. Barry Quinn
Virginia and Richard Russo
Thomas Salati
Lois & Wayne Scott
Paul & Sharon Sullivan
Michelle Terek
Terek Living Trust
Linda and George Thompson
William Tourville
Darlene Trytek
William & Linda Webster
Allison Zmarthie

Honorariums and Memorials

In Honor of the Arc Achievers
Joanna Jewett

In Memory of Betty Abrams
Brian & Terri Avery

In Memory of Carol Bullard
Young & Jay Lee
Kathryn Pettengill
Mark Reid
Mary & Gary Salibrici
Chuck & Anne Seereiter
Paul & Sharon Sullivan

In Memory of Joe Metallo
John & Grace Mason

In Memory of Joseph J. Metallo, Sr.
Geraldine & Robert Burnick
Mary & Richard Jennings

In Memory of Jeannine Motola
Frank Arkinson
Richard Bunce

James & Christine Connors
Amy Corcoran
George Konder
David Owens
Nancy Schoener

In Memory of Ronald Paxson
Candace Doncsecz
Delores Eckhart
Tracy Sesta
Julia Foster-Swan

In Memory of JoAnn Trytek
Thomas Trytek

In Memory of Raymond Weil
Alice Moberg-Sarver

In Honor of Lisa Weinstein
Samantha Gingold

In Memory of Bob & Ginnie White
Mary White
Thomas Salati
Mary Sherman
Pamela Sterling
Stephen & Judy Winchell

2023 Butterfly Gallery
William Alsid
Masue K. Bernholz
James Cannon
Erica & Brent Danega
Barbara Davis
Jacqueline Delia-Figueiredo
Michael & Maureen Dellefave
Sonja Gottbrecht
Bruce & Shirley Hale
William Hider
William & Mary Kinne
Kathy & David Loveland
Lori Lucia
Gerald Mager
Teresa Metallo
Oneida Indian Nation Foundation
Dr. & Mrs. Barry Quinn
Colleen & John Rosekrans
Mary Jane Rowley
Bill & Joanne Sivak

Emily Talbot
Michelle Terek
Terek Living Trust
Linda & George Thompson
Darlene Trytek
Cheryl Anne Woloszyn

2023 Sensory Garden

Kathleen Mason/K-Mase Productions
Susan Scharoun

In Kind

41 Lakefront Hotel
A. W. Wander
Adirondack Experience
All Car Care
Ancora!
Andy's Produce
Angry Garlic
Avicolli's Restaurant & Pizzeria
Azteca Mexican Grill
Beak and Skiff
Orchards/1911 Distillery
BeeKind Syracuse
BJ's Wholesale Club
Black Button Distilling
BodyMind Float Center
Boom Babies
Bull & Bear Roadhouse
B'ville Diner
Cafe Kubal
Carrols Restaurant Corporation
Cathy's Cookie Kitchen
Cazenovia Jewelry
Central Rock Syracuse
Chipotle Mexican Grill
Chuck Hafner's Farmers Market, Inc
CNY Central Media Group
Coca-Cola NNE
Coleman's Authentic Irish Pub

Corning Museum of Glass
Costco Wholesale
Critz Farms
Cumulus Media
Cumulus Media
Dark Horse Tavern
Del Lago Resort & Casino
Delmonico's Italian Steakhouse
Delta Sonic
Discover Cayuga Lake
Sandra Dollinger
Drumlins Country Club
EcoChic Consignment Boutique
Everson Museum of Art
Fair Deli Craft Beer
Finger Lakes Coffee Roasters
First Tee – Syracuse/Butternut Creek Golf Complex
Gannon's Homemade Ice Cream
Genesee Brew House/FIFCO USA
Glimmerglass Festival
Hangar Theatre Company
iHeart Media
J Michael Shoes
Joanna Jewett
John's Crazy Socks
Keuka Spring Vineyards
Kindred Fare
Mackenzie-Childs LLC
Manlius Jewelry & Repair
Middle Ages Brewing
Mid-Lakes Navigation
Mirabito
Mixed Methods
Modern Malt
Mooney Marketing Group
MOST
Museum of the Earth/ Cayuga Nature Center/
Paleontological Research Institution
New York Giants Football
New York Jets
Now & Later Taproom & Bottle Shop
Old Home Distillers

Onondaga County Parks
Owera Vineyard
Paola Kay Gifts
Pepsi Cola Bottling Company
Phoebe's Restaurant & Coffee Lounge
ProntoFresh
Raquette Lake Navigation
Raymour & Flanigan
Recess Coffee
Redhouse Arts Center, Inc.
Riley's
Rosalie's Cucina
Rosamond Gifford Zoo at Burnet Park
Sam Rao Florist
Seabreeze Amusement Park
Seneca Knolls Big M
Seneca Lake Winery Association, Inc
Sherwood Inn
SkiCNY.com/ Song Mountain Resort/Labrador Mountain
SkyTop Coffee
Sno Top Ice Cream
Snow Ridge Ski Resort
Splash Car Wash
Stewart's Shops
Stinger's Pizza Pub
Nicole Struse
Syracuse Crunch Hockey Club
Syracuse Mets
Syracuse Soapworks/Salt City Artisans
Syracuse Therapeutic Yoga, LLC
Sysco Syracuse, LLC
Target
Tassone's Wine Garden
Thanos Import Market
The 443 Social Club & Lounge
The Curd Nerd
The Hops Spot
The REV Theatre Co.
The Rockwell Museum
The Syracuse Orchestra
Tops Friendly Markets
Tops Friendly Markets
Toss & Fire Wood Fired Pizza

Tully's Good Times/Coppertop Tavern
Uncle Sam Boat Tours
Underground Beer Lab
Upstate Farms
Utica Zoo
Vince's Gourmet Imports
Vinomania
Wagner Vineyards Estate
Winery
WonderWorks Destiny
WT Brews



Arc of Onondaga
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