

ANNUAL

REPORT

2020



Dear Friends,

We did it! We made it through 2020! This past year was a year unlike anything we have ever faced before. As individuals, as families, as an agency and as a community, we have gone through something unprecedented in our lifetimes. Something that has changed all of us, something where we needed to respond quickly and creatively, something that has caused many of us to pause and reconsider how we do things. While we are still living in the midst of a pandemic, there is a deliberate sense of hope we can all feel as we begin to move forward and as our state and country begin to open back up.

By the middle of March, our worlds – within the agency and in our community – had turned upside down. Our day hab programs were ordered closed by OPWDD. We redeployed our day hab staff to our residential program. Our residential programs were “locked down” – no visitors, including family members, “essential” staff only, and no community activities or outings for the people who lived in the homes. We needed to immediately adjust our services and quickly respond to daily-changing guidelines and expectations.



We faced many long days and endless nights. Administrative staff were sent home to work remotely while our IT department worked tirelessly to accommodate the shift from an office environment to an almost completely virtual work world. The hunt for PPE was on as demand quickly increased and supplies dwindled, and, with the heaviest of hearts, we had to close the doors to our longest running program, Parkside Children’s Center, after 70 years of service to children and families in Onondaga county.

The well-being of the people we serve was of utmost importance as many people did not understand why they couldn’t follow their daily routines, see loved ones, or leave the house for outings. Our dedicated staff went above and beyond searching out and implementing new craft, beautification, and even cooking projects to keep everyone engaged. They even had a virtual dance-off between the houses.

Although we still face significant challenges ahead, it’s important to reflect on some of the opportunities that have emerged as a result of the pandemic - opportunities that most likely are here to stay. Providing services virtually has afforded us flexibility in how we can deliver services and accommodate more people. The high demand for cleaning and disinfecting workers has created employment opportunities for many of the people in our Enclaves program. The introduction of advanced technology into our general office work life has enabled us to operate more efficiently by bringing more people together for meetings and trainings and reducing the burden of travel.

As we reflect on the many changes that have come our way over the past year, we realize the biggest factor in our success is hearing from the people that matter most, YOU. If you haven’t already, please sign up for our online newsletter and email mailings. Let us know what we are doing right and where we can improve. If we’ve learned anything form 2020, it’s that staying connected is key to moving forward and we want you to be a part of that journey. Thank you, as always, for being a part of our community.

Sincerely,



ELLEN GUTMAKER **CHUCK SEEREITER**
 EXECUTIVE DIRECTOR PRESIDENT OF THE BOARD OF DIRECTORS



Ellen Gutmaker
 Executive Director
 Chuck Seereiter
 President of the Board

Board of Directors

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Going virtual



A number of services didn’t close, but needed to shift to virtual services. We quickly started providing clinic, supported employment and community habilitation services virtually. The IT Department played a key role in obtaining and deploying laptops and iPads to expedite this service provision and to enable staff to work remotely. Grants from the CNY Community Foundation helped us to purchase some of the necessary equipment.

Residential services provide critical care 24/7



While everything in our community shut down – our residential program stayed open. Parents and family members were faced with the difficult decision to either bring their loved ones home, or live quarantined from them for an indefinite period of time. No people other than residential staff were allowed in and out of the houses. The staff in our residential programs worked hard at keeping people engaged in a variety of ways; helping individuals to maintain connections while staying safe, and finding new opportunities to keep busy in the absence of community outings and trips outside of the home.

From virtual bingo to front lawn pumpkin patches, gardening to backyard barbecues, Arc residents and direct support professionals tapped into their creative sides to stay busy, happy and healthy while spending their days at home. Quarantine continued for many months as residents celebrated birthdays and holidays separated from the ones they loved. Yet, they got through it the same way we did: by learning new skills such as cooking and crafting, taking care of themselves, and connecting with friends and family online.





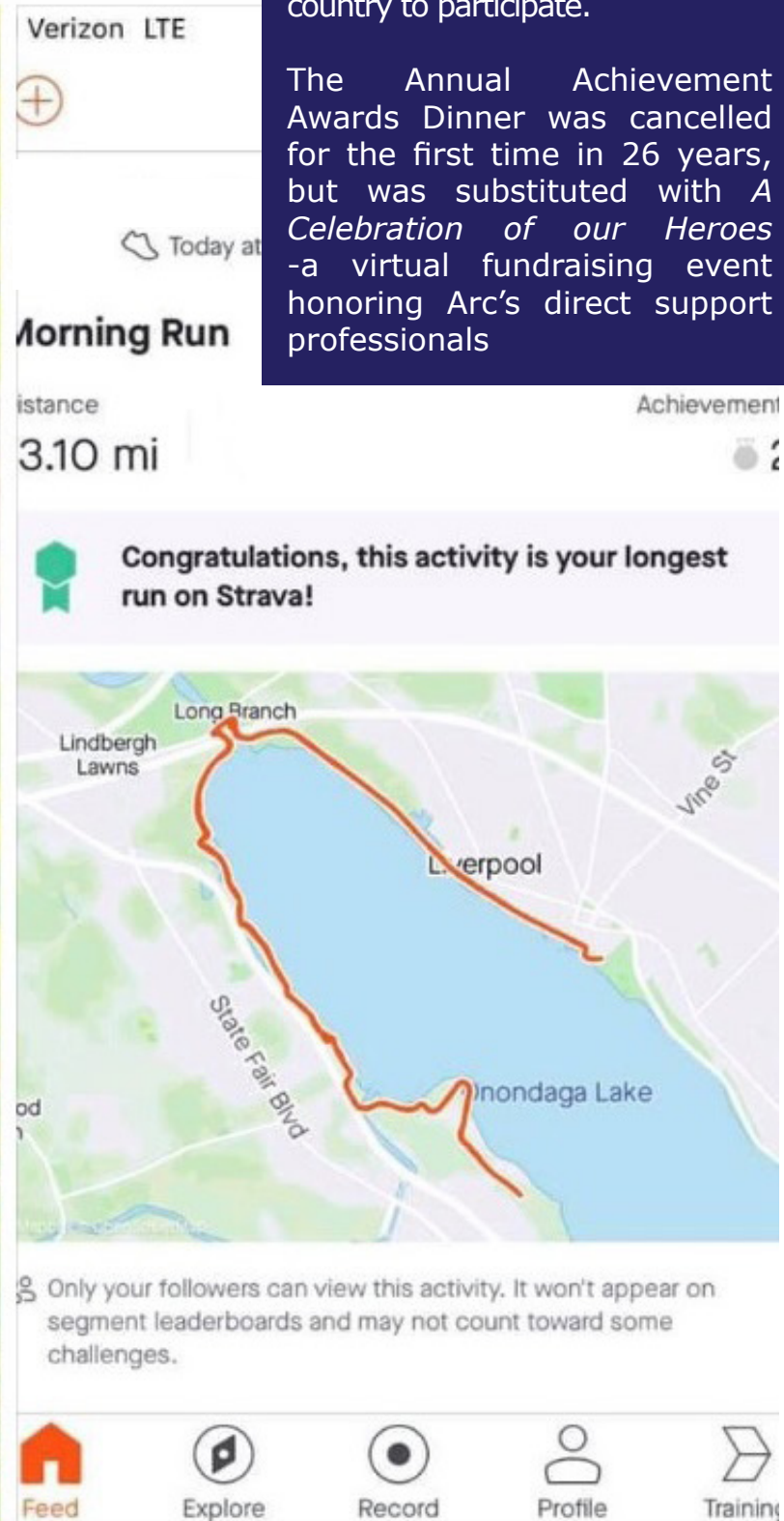
4d · 👤

Ran my first 1/2 marathon today!!!

😊 feeling happy.

#arcofonondaga #dunkinrace

#RunningForArc2020



Not only did our supports and services look different in 2020, our events did, too. The Arc Race moved to a virtual platform for the first time, offering a 5k and half marathon. Registrants received all the perks as if competing in-person, but were able to run the race on their own time and chart their own course. Moving to a virtual race enabled people from all over the country to participate.

The Annual Achievement Awards Dinner was cancelled for the first time in 26 years, but was substituted with A *Celebration of our Heroes* -a virtual fundraising event honoring Arc's direct support professionals

#WeAreEssential



The world learned something we have always known: our direct care staff are essential! From working through the shut-down and quarantines to wearing full PPE in the summer heat, Arc's DSPs kept the agency and the people we support above water during some unprecedented times - working long hours despite having to return home to their own families and loved ones. Their dedication and commitment to keeping the people we support healthy and safe was seen through the smiles of the individuals we serve and through the gratitude expressed from their family members.



In mid-July, OPWDD allowed day programs to open, with strict guidelines. People attending program and staff were screened daily. Our numbers are limited by the size of our facilities, but nearly 100 people are currently attending day hab or community pre-vocational programs.



Some things are virtually here to stay

If there is one thing we learned during 2020, it's the importance of keeping people connected. Keeping those we support connected to each other and their families, staff connected from site to site, the community connected to what it is we do through a newly launched eNewsletter and eblasts; a new virtual reality. Virtual services provided a lifeline to the people we support during the pandemic, and we hope to continue this way of providing services. Virtual Habilitative services – implemented quickly in early April for those people in our day hab programs who live with their families – has grown into a robust learning and socializing opportunity. Every day, starting with "the breakfast club," groups meet over the course of four hours with people participating in activities of interest and staying connected to their friends



Silver lining opportunities

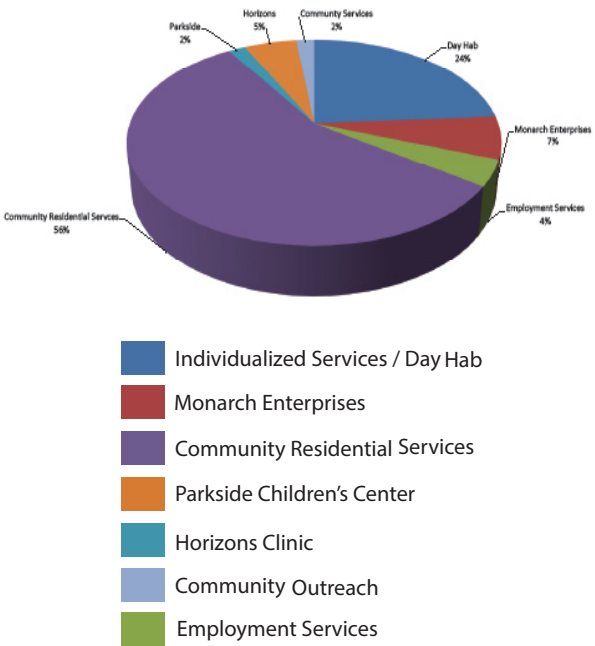
Since the pandemic began, we have had an increase in requests for our custodial services, leading to employment opportunities for more of the people we support. We've been able to obtain several Clorox 360 machines through a Community Foundation grant which can thoroughly disinfect a large area in a short amount of time. The sprayer can increase productivity while at the same time maximizing efficiency, making our services desirable for many businesses in the community.

2020 Audited Financial Information - Arc of Onondaga

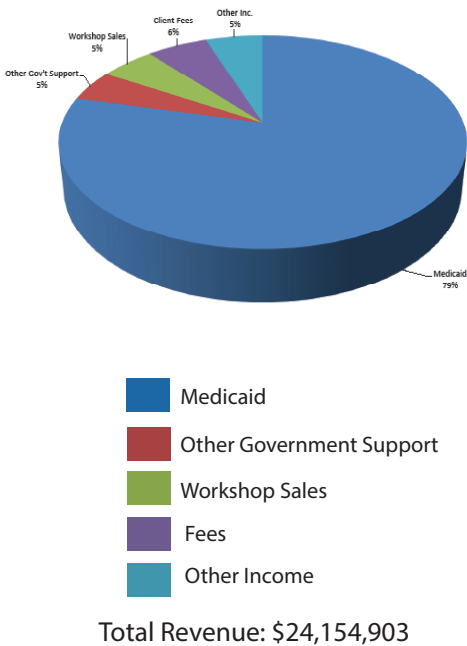
Arc of Onondaga's services and programs cost over \$22 million to operate in 2020 and continue to expand to meet the growing needs of people with developmental disabilities in Onondaga County.

It takes over 500 full and part-time staff to provide Arc's high-quality services to over a thousand individuals and their family members living in Onondaga County.

Expenses



Sources of Revenue



ARC OF ONONDAGA *Legacy of Love Society*

The following individuals are recognized for their leadership in giving to the **Arc of Onondaga Foundation's annual fund drive**. Members of the Legacy of Love Society demonstrate exceptional generosity and help ensure the continued support of individuals with developmental disabilities in our community. Entry into the Legacy of Love Society is made with a donation of at least \$500 to the annual fund campaign. **Membership is maintained by making donations of \$500 or more each year.** Donations are cumulative and each year provide the opportunity to move up to higher giving circles.

Diamond Circle: (\$10,000 & up)

Masue Bernholz
Gordon & Judy Eyer
Carol Ann Fisher
Ellen Gutmaker
Klaus Schroder
Carolyn Stark
Robert Walsh

Ruby Circle: (\$5,000 - \$9,999)

Joyce Carmen
Barbara Davis
William Horsington
Jeannine Nolan
Russell & Marlin Smith

Platinum Circle: (\$2,500 - \$4,999)

Marcel Bingham
Craig McKinney
Edward & Sharon Moran
James Moran
Mary & Gary Salibrici

Gold Circle: (\$1,500-\$2,499)

Joanna Jewett
Margot Paronis
John & Marilyn Skopek

Silver Circle: (\$1,000-\$1,499)

Mark & Lauren Eyer
Chuck & Anne Seereiter
Dr. Frank Smith

Bronze Circle: (\$500-\$999)

John Hassett & Judith Crawford
Donna & David Loveland
Donna & Jonathan Miles
Carol Paronis
Susan & J. Michael Tierney

Arc of Onondaga and the Arc of Onondaga Foundation sincerely thank all those who give their support. We recognize the following individuals, organizations and companies for their contributions in 2020. If we have made an error or omission, please contact our offices. To find out ways you can contribute to the work of the Arc of Onondaga Foundation, visit our website at www.arcon.org.

2020 A Celebration of Our Heroes

\$1,000 to \$1,999

Community Bank, N.A.
Firley, Moran, Freer & Eassa,
CPA, PC
National Grid

\$500 to \$999

Mary Ellen Kaier
Bruce MacKnight
Brenda & Christopher Stone

\$100 to \$499

Jeanne Albanese & Christopher
Centore
Juli Boenheim
Todd Brown
Jimmy Curtin
Cindy Denesha-Whipple
Josh Duthie
Brian & Laurie Hurley
Shelly Janack
Raymond King
Debbie Kramer
Young & Jay Lee
John Powers
Linda Ruckdeschel
Chuck & Anne Seereiter
Carrie Spencer
Brian Traub
Mary Wassel
Ellen Weinstein

Up to \$99

Sean Broderick
Lorenzo Brown
Patty Cafarchio
Scott Cole
Rachel Colella-Squire
Karen Converse
Heather Copeland
Jeff & Caitlin Cregg
Teri Dashnau
Tammy Elowsky
James Ennis
Valerie Evans
Gordon & Judy Eyer
Melinda Farnham
Sandra Gingold
Ellen Gutmaker
Chris Hall
Samara Hannah
William Hider

Lauri Hoover
MaryBeth Horton
Ron & Joanna Jewett
Elizabeth Keyes
Paulette LaClair
Donna Loveland
Barry Lyon
Jennifer Marco
Dale Marris
Craig McKinney
Tina Meehan
Pamela Mikels
Scott Montroy
Shannon Moore-Carlson
Sandy Mueller
Dee Dee Murray
James & Kristin Nicoll
Charlie Noel
Kristen Panzetta
Colette Powers
Babette Puzey
Mike & Sandy Radziwon
Ruth Ann Riposa
Jennifer Rosenberg
Kelley Scanlon
Susan Scharoun
Gordon Spooner
Adam Stone
Linda Swanson
Christine Sweeney
Colleen Tanner
Mike Tanner
Susan Tierney
Mary Varik

2020 Dunkin' Run Arc Race

\$5,000 to \$9,999

Dunkin' Brands Group, Inc.
Wegmans Food & Pharmacy

\$1,000 to \$1,999

Excellus BlueCross BlueShield
Molina Healthcare of NY

\$500 to \$999

Brown & Brown Empire State
Inficon
Mackenzie Hughes
NYSID, Inc
Syracuse Orthopedic Specialists

\$100 to \$499

AAV Electrical Contracting, Inc
Award Winning Landscapes

Jeffrey's Auto Body
LaBella Associates

2020 Annual Appeal and General Contributions

\$10,000 and above

CNY Community Foundation
COVID-19 Community Support
Fund
P. Drescher Co, Inc
KeyBank National Association
Naomi B. Chambers Charitable
Trust
Klaus Schroder

\$5,000 to \$9,999

Gordon & Judy Eyer
Carol Ann Fisher
Carolyn Stark

\$2,000 to \$4,999

Masue Bernholz
Craig McKinney

\$1,000 to \$1,999

Marcel Bingham
William & Sylvia Cohen
Barbara Davis
Mark & Lauren Eyer
Ellen Gutmaker
Susan Langley
James Moran
OneGroup
Margot Paronis
Chuck & Anne Seereiter
Frank Smith
Brian Speller
J. Michael & Susan Tierney
United Healthcare Services

\$500 to \$999

Joyce Carmen
John Hassett & Judith Crawford
Ron & Joanna Jewett
KeyBank Foundation
Sandra Gingold
Independent Retirement
Partners, LLC
Donna & David Loveland
Jonathan & Donna Miles
Edward & Sharon Moran
Jeannine Nolan
Carol Paronis
Mary & Gary Salibrici

Marilyn & John Skopek
Marlin & Russell Smith
Sutton Real Estate Company,
LLC

\$100 to \$499

Paula Ashley
Michael Baker
Jonas Balistreri
Carol Bullard
Alice Burns
Patty Cafarchio
James Cannon
Joseph Charles
Christopher Wood Phillips Fund
Susan & Craig Cobb
Wendy Coleman
James Curtin
Dorothy Davis
Fairmount Carpet & Linoleum
James & Patricia Flynn
Bruce & Shirley Hale
Michael Herbst
James & Mary Lyn Hettler
Paul & Justina Horsington
Margaret Howard
Brian & Laurie Hurley
Linda Jackson
Young & Jay Lee
Lockheed Martin Charity
Custodial Account
Barry Lyon
Dale & Susan Marris
David Mason
Matthew McCabe
Lauren Merola
Pamela Mikels
Jonathan Miles
Vanessa Millett
Scott Montroy
Bobette Morin
Sandy Mueller
Elizabeth Plyter
Sharon Poplawski
Babette Puzey
Mark Reid
Ruth Ann Riposa
Charles Romano
Kelly Scanlon
Lois & Wayne Scott
Adam Stone
Cornell Strickland
Christine Sweeney
The Lewis Roth Family
Foundation
Ann Thomas
Tipperary Hill Neighborhood,
Inc.
John Williams
Cheryl Anne Woloszyn

Up to \$99

Robert Althen
Julie Billings
Sandra Boys
James Cannon
Abby Chinitz
Scott Cole
Michael Copanas
Peter & Elizabeth Costello
John & Jamie Cucinotta
Binaifer Dabu
Craig Dickinson
Karen Erickson-Timmons
Ronald & Nancy Farewell
Eleanor Feitler
Mark Feldman
Mike & Kaylyn Feron
Faye & Thomas Gregory
Tiffanie Gregory
Raymond & Susan Grimaldi
Daniel Heelon
Shannon Henley
Cynthia Horton
Margaret E. Howard
Theresa Kelly
Cheryl & Don Kieloch
William & Mary Kinne
Eve & Linda Kotowicz
Paulette LaClair
Charles & Elaine Liggett
Gerald Mager
Sara Massa
Kathleen & Fred McManus
Joseph & Ruth Metallo
Ericha Newman
Kristen O'Melia
Theresa Riley
Linda Ruckdeschel
Holly Skiff
Miles Smith
Brenda Stone
Mark & Stephanie Young

Honorariums and Memorials

In Memory of Mark Brown

Cynthia Brown
James Campagna
Georgiana Flanagan

In Honor of Clifford Gould

Eric Gould

In Memory of Mark LeRoy

Jeannine Nolan

In Memory of Michael Sagar

Sharon Auser
Angelo Caltabiano
Dennis & Janet Dumas

Sue Falzone
Michael & Rosemary Federici
Helen & Richard Gigliotti
Toni & Dennis Gigliotti
Clifford Gould
Sheila & John Kubinsky
Barbara & William Ponte
Margaret & James Schneider
Floyd Wallace
Miriam Weiner

In Memory of Paul Scharoun-Deforge

Susan Scharoun

In Memory of Mario and

Thomas DeSantis

Marsha Tait

In Honor of Thomas DeSantis

William & Cynthia Biglin
Mary Anne Blaney
Marilyn Brown
Barbara Delorio
Joseph & Anne Demarchi
Irwin Goldberg
Nina Haley
Janet House
James & Susan Jerome
Marlene Kelly
Kathleen Kotz
Anne Masterpole
Donna Neal
Paula Petosa
John & Jeanette Reale
Lenore Sealy
Darlene Tanner
Diane Trent

In Memory of Maragret Freund

Patricia Rogers

In Memory of Linda Krawczyk

Ron & Joanna Jewett

In Memory of Robbie Milligan

Rhonda Anderson
Karen Hurley
Kathleen Jones
Carol Smith
Judy Wakefield

In Memory of Mary Shanahan

Masue Bernholz
Barbara Davis
Maureen Morris

In Memory of Donald Swanson

Masue Bernholz
Eric Carlson
Barbara Davis

In Memory of Joann Trytek
Lois Trytek

In Memory of Karen Walsh
Michael Corbett
Richard Eggert
Judith Farrell
Mark & Roxanne Hettler
F. Philip Kessler
William & Mary Kinne
C. Daniel Shulman
Andrea Speer
Arthur & Beverly Vinette
Maurice Wightman

In Memory of Joann Marie Trytek
Jeffrey & Sue Adams
Kenneth Coon
Michael & Jeanne Gabris
Alfred & Renee Mrozek
Marie Antoinette Perra
Tom Trytek

2020 Butterfly Gallery

Hollis Alsid
Nick Avicoli
Masue Bernholz
Stuart & Linda Bruce
Patty Cafarchio
Joyce Carmen
Dorothy Davis
Lorraine DeForge
Barbara Dennis
Jeff & Linda Drimer
Jean Eschner/Eschner Living Trust
Gordon & Judy Eyer
Robert Ferri
James & Patricia Flynn
Faye & Thomas Gregory
Thomas HaHer
Bruce & Shirley Hale
Phyllis Hanesworth
Brian & Laurie Hurley
William & Mary Kinne
Edward & Lena Kochian
Eve & Linda Kotowicz
Lambda Kappa Mu Sorority, XI Chapter
Janet Lindsley
Nicholas & Cathy Lozoponi
Paula & Tom Machut
Gerald Mager
John & Judy Martin
Craig McKinney
Joseph & Ruth Metallo

Jeannine Nolan
Dr. & Mrs. Barry Quinn
Marlene Reilly
Jeffrey & Toni Rogers
Harry & Patricia Schwarzlander
Chuck & Anne Seereiter
Susan & Gordon Spooner
Paul & Sharon Sullivan
Linda & George Thompson
Arthur & Beverly Vinette
Thomas Wall
Mary Wassel
Howard & Ellen Weinstein
Peter N. Wells
Cheryl Anne Woloszyn

2020 Sensory Garden

Amy DeForge
Colleen Tanner

In Kind

24K Salon
315 Beauty Bar
4 Seasons Car Wash
A mano Kitchen & Bar
Abbott Farms
Abbott’s Frozen Custard
Abbott’s Village Tavern
Al’s Village Diner
Amal’s Passion
Anatolli Photograffi
Ancora!
Andrew Kane Photography
Angry Garlic
Anything But Beer
Apizza Regionale
Arad Evans Inn
Attilio’s Restaurant & Bar
Aubrey Taylor Fitness, LLC
Autumn’s Nail Spa
Avicoli’s Restaurant & Pizzeria
B’ville Diner
Beak & Skiff Orchards
Beer Belly Deli & Pub
Bella Bakery
Big City Barbershop
Big Don’s Wild River Mini Golf
Bijou Salon
Biscotti Café & Gelateria
Blaze Pizza
Blend Theory
BodyMind Float Center
Boom Babies
Bonefish Grill
Branches of Growth
Brooklyn Pickle

Buried Acorn Brewing Company
C2 Sweets
Café at 407
Canal Side Café & Bistro
Cathy’s Cookie Kitchen
Caz Sports Bowl
Cazenovia Cut Block/20east
Chelsea’s Esthetic Boutique
Chocolate Pizza Company
Clear Path for Veterans
Clinton Street Pub
Coleman’s Authentic Irish Pub
Colleen Winschel Photography
Coppertop Tavern
Corelife Eatery
Corning Museum of Glass
Cozy Candles
Crazy Daisies
Critter Sitters CNY, LLC
Crossfit Syracuse
CupCakers
Cuse Catch & Grill
Dark Horse Tavern
Delmonico’s Italian Steakhouse
Delta Sonic
Dewitt Fit Body Boot Camp
Dewitt Styling Shop
Eagle Tavern
Edge Strength & Conditioning
Edible Arrangements
Elan Therapeutic Massage
Elevate Fitness
Erie Canal Museum
Erin Shuba Photography
Esthetics by Domenica
Everson Museum of Art
Exhale Café & Bake Shop
Fair Deli Mart
Farah Dermatology & Cosmetics
Finger Lakes Coffee Roasters
Flamingo Bowl
Four Seasons Golf & Ski Center
Franco’s Pizzeria & Deli
Freedom of Espresso
Fringe Salon
Full Boar Craft Brewery & Tap Room
Gabriel Contemporary
Garbo’s Salon & Spa
George Eastman Museum
Glazed & Confused
Golden Bee Bookshop
Good Buddy’s Pub
Good Eats & Sips
Gracie’s Kitchen
Green Hills Farms
Green Lakes Lanes
Grimaldi’s Luna Park

Guzman’s Dance Studio
Habiba’s Ethiopian Kitchen
Hairanoia
Hand in Health Massage Therapy
Herbs to Live For
Hercules Candy Company
Home Depot
Hope Café & Coffeehouse
Hunt Country Vineyards
iHeart Media
Imagine, LLC
Impact Martial Arts
J. Luxe Salon
Sydney Jarvis
Jason’s Disasters
JessiCakes
Joie Marie Salon
Julie’s Cauldron
KW Fitness
Mary Ellen Kaier
Zoe Kaier-Green
Margaret Karim
Kayla Mae Fine Art Photography
Kenny’s Corner Ice Cream
King David’s Restaurant
Knitty Gritty Yarns
Koinonia Apothecary
Kosta’s Pizza House
La Cocina
Laci’s Tapas Bar
Lincklaen House
Lucky Dogs
Lyncourt Bakery
Ma & Pa’s Kettle Corn
Margarita’s Mexican Cantina
Mario & Salvo’s Pizza
Maxwell’s
MedSpa Solutions
Metta Therapeutic & Wellness Center
Mid-Lakes Navigation
Midnight Sun
Mike Finn Art
Mirror Mirror, Inc.
Mixed Methods
MLO Salon
Modern Malt
Mohegan Manor
Mother Nature Pet Supply
Mrs. Kelder’s Cakes
Munjed’s Middle Eastern Café
Museum of Intrigue
Larry Nasser/Lorenzo Victory
National Women’s Hall of Fame
New York Giants Football
New York Nails
New York Pizzeria
NICE Biscuit
Nick’s Pizza

Nina’s Pizzeria & Italian Restaurant
Nostalgia Chocolates
Nutrition Fix
Original Italian Pizza
Owera Vineyards
Panera, LLC
Paola Kay Gifts
Papa Gallo
Pastabilities
Paws First, LLC
Peaks Coffee Company
Peppino’s Restaurant & Catering
Phoebe’s Restaurant & Coffee Lounge
Pita Dream
Pizza Man Pub
Pumpkin Hollow
Raymour & Flanigan
Recess Coffee
Red Robin
Revitalize CNY
Revive Salon
Riley’s
Rise N Shine Westcott
Rochester Museum & Science Center
Rosalie’s Cucina
Rosamond Gifford Zoo at Burnet Park
Sakran & Shaw
Sal’s New York Style Pizzeria & Restaurant
Raya Salman
Salt City Coffee
Sammy Malone’s
San Miguel Mexican Restaurante
Santangelo’s Restaurant
Sardo’s Pizza & Fish Fry
Saving Face Barbershop
Scenic Root
Second Chance Diner
Seneca Lake Winery Association, Inc
Sharkey’s Bar & Grill
Shear Motion
Kelly Shiland at Wild Heart Salon
Aaliyah Shomar
Shop Janey
Sip of Color
Sno Top Ice Cream
Snow Ridge Ski Resort
Spaghetti Warehouse
Speedway, LLC
Spera’s Deli, Grocery & Meat Market
Spruce Ridge Florist
Stella’s Diner
Stella’s Diner West

Stinger’s Pizza Pub
Strada Mia 313
Gabriell Struble
Studio B Dance Company
Suds Factory River Grill
Sweet Dreams Candy Shoppe
Sweet Karma Candles
Sweet on Chocolate
Sweet Salvage
SweetFrog
Syracuse Children’s Theatre
Syracuse Cooperative Market
Syracuse Yoga
T.T.’s Nails & Spa
Tassone’s Wine Garden
Texas Roadhouse
Thai Love NY
The All Night Eggplant
The Beginning II
The Distillery
The Gem Diner
The Hops Spot
The Mission Restaurant
The MOST
The Palace Commons
The Perfect Paw
The Pewter Spoon Café
The Pies Guys
The Preserve at 405
The Pumkin Patch
The Recovery Lounge
The Red Light Spa
The Station 603
The Sweet Praxis
The Wood
Tim’s Pumpkin Patch
Tony Christopher Hair Design
Toss & Fire Wood-Fired Pizza
Trapper’s Pizza Pub
Trapper’s II Pizza & Pub
Tully’s Good Times
Twin Trees
Utica Zoo
Vicino’s Brick & Brew
Vie de Bella Salon
Vince’s Gourmet Imports
Vyana Yoga & PolariTea
Water Street Bagel
Wegmans Food & Pharmacy
Westcott Barber Shop
Willow Rock Brewing Company
Witty Wicks Candles
Wolf’s Patio Pizza
WT Brews
Yeti Frozen Yogurt & Café
Nick Zobro



Arc of Onondaga
600 South Wilbur Ave.
Syracuse, NY 13204

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www.arcon.org