ANNUAL REPORT 2019













Dear Friends,

As a non-profit service provider in Central New York, the scope of what we provide, to whom, and how is constantly changing. Our needs are constantly shifting, and sometimes, our focus is being redirected. There are two things here at Arc of Onondaga that have always, and will always, ring true. Our commitment to ensuring that people with developmental disabilities lead independent, inclusive lives to their fullest potential, and our reliance on our local community to help us achieve that goal.

This past year, we closed the doors on our sheltered workshop. Workcenters are an integral part of what we do and how we are able to provide meaningful work experiences for many, many people who are hesitant or not comfortable in competitive-based employment settings. Yet, as we said good-bye to our old way of doing things, we embraced the opportunity to explore new avenues to provide employment-based services looking to our community. We opened a new house, in a new neighborhood, and are now able to provide services to a very specific population. Our fistever home for people exclusively on the autism spectrum was built from the ground up to accommodate people so they could live in a community-based setting, in a local community neighborhood. Groups like our self-advocacy group, Arc Achievers, and residents who have been living in established neighborhoods take the opportunity to not only give back to their local community, but educate and inspire those around them, truly living communityenriched, inclusive lives.

In 2019, we were selected as a beneficiary of one of the biggest summer festivals in the community, the Taste of Syracuse. We partnered with the Redhouse Arts Center for the eighth consecutive year to highlight the talents of the people we support live on the mainstage, and we partnered with Syracuse Hancock International Airport, United Airlines and ExpressJet to bring Wings for All - an all-inclusive airport rehearsal program to help people with disabilities and their families navigate the challenges of air travel. Community partnerships not only help to bring the message of Arc of Onondaga to the community at large, but allow us to continue to operate and provide programs and services by highlighting the importance of the work we do and the need for continual support, specifically during challenging times. Without the support of our local community, and the many organizations who act as stewards on our behalf, Arc of Onondaga, quite frankly, would not be able to thrive under what has truly become such an uncertain landscape.

As we reflect on the many changes that have come our way over the past year, we're excited about the many advances we were able to make, and are grateful for the community we live in, work in, thrive in, and give back to. Thank you Central New York for helping us turn disability every single day.

ELLEN GUTMAKER EXECUTIVE DIRECTOR

PRESIDENT OF THE BOARD OF DIRECTORS

Clinic



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Chuck Seereiter President of the Board

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Building new opportunities











Our sensory-friendly, single story residence is located in Baldwinsville, NY and able to accommodate five adults diagnosed with Autism Spectrum Disorder. The new build took almost nine months to complete and has many features specific to people with autism including an open floor plan for easy accessibility, durable materials, hard surface countertops, special blinds and window treatments, and a dedicated sensory room designed specifically to meet the many varying and individualized needs of those living on the spectrum.

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Saying good-bye to the old and hello to the new





In 2019 we said good-bye to sheltered workshops and closed the doors to our Wilbur Avenue Workcenter for the final time. In preparation for this moment, we spent much of 2018 diligently planning by scrutinizing the training people in the workshop were receiving, and providing community-based work exploration and training opportunities to help them achieve their employment dreams. Thanks to the generosity of the UPS Foundation, Arc received a grant for \$16,000 to purchase a new vehicle so people in the pre-vocational program could expand their employment opportunities without the added burden of transportation as a hindrance.





Live, learn & participate in neighborhoods









Whether it's cleaning up the streets in honor of Earth Day, attending community rallies in support of fair pay for direct support professionals, assembling first-aid kits for Arc's 37 sites throughout the county, or baking and delivering holiday goodies for neighbors and local businesses, Arc of Onondaga is assisting people so they can live, participate in, and give back to their local neighborhoods and community.

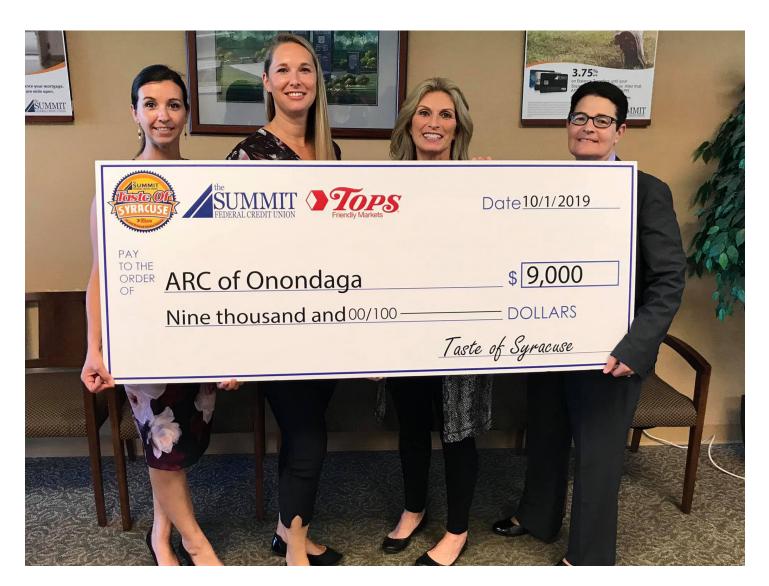
"Andrew has flown many times. A few years ago, when we traveled to Florida, we had a very difficult time. He wanted to get out of the airplane after boarding. Since then, we have never traveled with Andrew by air. The Wings for All airport rehearsal program was a perfect opportunity for us to practice traveling by an airplane with Andrew and see how he would respond; in preparation for a real trip in the future. I am sure families having a child with disabilities are not sure if they can travel by air. This program, provided by Arc and their partner organizations can benefit them all. We are so appreciative for what it has done for us."



Community partnerships

Community partnerships and building opportunities are at the forefront of all that we strive to achieve as a local non-profit in Onondaga County. In 2019, one of Central New York's biggest summer events, the Taste of Syracuse, and its sponsors, The Summit Federal Credit Union, TOPS Friendly Markets and Galaxy Media, designated Arc of Onondaga as one of the beneficiaries of the two day non-stop music and local eatery event.

In late fall, we partnered with Syracuse Hancock International Airport, United Airlines and ExpressJet, to bring Wings for All, an airport rehearsal program for people with autism and other intellectual disabilities, to the Syracuse community. Airports and airplanes can be overwhelming - especially for people with special needs - and are filled with unexpected and overstimulating experiences including noises, lights, sounds, people and long waits. Wings for All helps to alleviate some of the stress that people with disabilities and their families experience when travelling by providing families with the opportunity to experience the entire airport experience from checking-in, going through security, boarding a plane, and simulating the on-board cabin experience so families can learn how their loved ones will react to different stimuli.



Community engagement In 2019, Arc's Summer Fun Program was in full-swing. The program supports children and teens who want to participate in summer programs including camps, recreation activities through a town, or even at places like the YMCA by providing them with the supports and assistance needed to successfully participate. We were also excited to partner with the Redhouse Arts Center for their 2019 production of Once Upon a Mattress. The eight-year-long partnership provides individuals in Arc's recreation program the opportunity to perform onstage with other community actors and actresses in a professional mainstage community theater production.

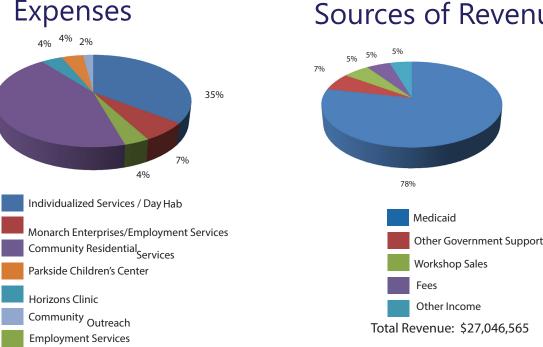
2019 Audited Financial Information - Arc of Onondaga

Arc of Onondaga's services and programs cost over \$26 million to operate in 2018 and continue to expand to meet the growing needs of people with developmental disabilities in Onondaga County.

Among the individuals Arc serves, more than 100 live in residential homes and apartment settings provided by Arc's community residence program. Over 300 people receive day services at one of seven sites and almost 100 more people are employed by Monarch, Arc's vocational division.

It takes over 500 full and part-time staff to provide Arc's high-quality services to over a thousand individuals and their family members living in Onondaga County.

Sources of Revenue



ARC OF ONONDAGA Legacy of Love Society

The following individuals are recognized for their leadership in giving to the Arc of Onondaga Foundation's annual fund drive. Members of the Legacy of Love Society demonstrate exceptional generosity and help ensure the continued support of individuals with developmental disabilities in our community. Entry into the Legacy of Love Society is made with a donation of at least \$500 to the annual fund campaign. **Membership** is maintained by making donations of \$500 or more each year. Donations are cumulative and each year provide the opportunity to move up to higher giving circles.

Diamond Circle: (\$10,000 & up) Mrs. Masue K. Bernholz Mr. Paul Drescher & Co. Mr. & Mrs. Gordon Eyer Ms. Carol Ann Fisher Ms. Ellen Gutmaker Mr. & Mrs. John Horsington Mr. Jim Moran

Mr. Klaus Schroder Ms. Carolyn Stark Mr. Robert Walsh

Ruby Circle: (\$5,000 - \$9,999) Mr. & Mrs. Sean Broderick

Mrs. Joyce Carmen Mr. & Mrs. Dale Marris Mrs. Dennis Nolan Mr. Jim Pitts

Mrs. Sandy Radziwon Mr. & Mrs. Gary Salibrici

Platinum Circle: (\$2,500 - \$4,999) Ms. Tiffany Bird

Mr. Mike Ferony, UPS Mr. William Horsington Mr. & Mrs. Edward Moran Mr. & Mrs. Russell Smith

Gold Circle: (\$1,500-\$2,499) Ms. Evelyn Carter, Wegmans Mr. Vincent Darden

Mr. & Mrs. David Loveland Ms. Ruth Ann Riposa Mr. Joseph Tracy

Silver Circle: (\$1,000-\$1,499) Ms. Alyssa Benedict

Mr. & Mrs. Mark Eyer Dr. & Mrs. John Skopek

Bronze Circle: (\$500-\$999) Mr. Zachary Erickson Mrs. Joanna Jewett

Arc of Onondaga and the Arc of Onondaga Foundation sincerely thank all those who give their support. We recognize the following individuals, organizations and companies for their contributions in 2018. If we have made an error or omission, please contact our offices. To find out ways you can contribute to the worl of the Arc of Onondaga Foundation, visit our website at www.arcon.org.

2019 Pasta for a Purpose

\$1,000 to \$1,999BNY Mellon

\$500 to \$999

Empower Federal Credit Union Kinney Drugs Foundation Sutton Real Estate Co, LLC

\$100 to \$499

Brown & Brown Empire State
Firley, Moran, Freer & Eassa,
CPA, PC
Harmony Architectural
Associates, PC
Latocha Builders & Renovations, Inc
Molina Healthcare of NY

2019 Achievement Awards Dinner

\$10,000 and upDurham School Services

\$2,000 to \$4,999

Abbott-Nastri Partnership Barclay Damon Bonadio & Co, LLP Brown & Brown Empire State National Grid OneGroup

\$1,000 to \$1,999

Bond, Schoeneck & King
Community Bank Wealth
Management
Firley, Moran, Freer & Eassa,
CPA, PC
Fisher Family Fund/CNY
Community Foundation, Inc
Galaxy Media
Hancock & Estabrook, LLP
Jim & Juli Boeheim
Foundation
KeyBank National Association
Mackenzie Hughes, LLP
Nascentia Health
Frank Smith

SUNY Medical University Syracuse University Division of Advancement & External Affairs

The Upstate Foundation, Inc/ Upstate Medical University

\$500 to \$999

Aminy L. Audi Fund/CNY
Community Foundation
BCI Empire Division
Carrols Restaurant Corporation
CNY Central Media Group
HR Works, Inc
Jeffrey's Auto Body
Kinney Drugs Foundation
Lan-Co Companies
Modern Kitchens of Syracuse

\$100 to \$499

AAV Electrical Contracting, Inc. ARISE **Avalon Document Services** Award Winning Landscapes Catholic Charities of Onondaga County Kathy Conahan **Doyle Security** Enterprise Fleet Management Fairmount Carpet & Linoleum Marian & Daniel Glauber Harmony Architectural Associates, PC Hill & Markes, Inc IMS, Inc K-Mase Productions Laci's Tapas Bar Young & Jay Lee

Office of Volunteer Programs/
Upstate Medical University
Oneida Nation Foundation
Onondaga Community Living
Paul deLima Coffee Co
PT Corbett Construction
Mary & Gary Salibrici
Syracuse Crunch Hockey Club
Syracuse Fire Department FCU
Syracuse Label & Surround

Merchants Fleet Management

Printing
Upstate Concierge
Management, LLC
Cheryl Anne Woloszyn

Up to \$99

Louise Hardcastle Virginia & Richard Russo

2019 Dunkin' Run Arc Race

\$5,000 to \$9,999

Dunkin' Brands Group, Inc.

\$2,000 to \$4,999

Bankers Healthcare Group, LLC Excellus Blue Cross/Blue Shield of CNY Wegmans Food & Pharmacy

\$1,000 to \$1,999

Mackenzie Hughes, LLP Molina Healthcare of NY Syracuse Orthopedic Specialists

\$500 to \$999

BNY Mellon
BPAS
Brown & Brown Empire State
Durham School Services
Fleet Feet Syracuse, Inc
Galaxy Media
Inficon
LifePlan CCO NY
Nascentia Health
OneGroup

\$100 to \$499

AAV Electrical Contracting, Inc Award Winning Landscapes Joseph Battisto Barclay Damon Byrne Dairy Gordon & Judy Eyer Carrie Fuller-Spencer Harmony Architectural Associates, PC
Jeffrey's Auto Body
Kinney Drugs Foundation
OCRRA
Onondaga Community Living
Pro-Flex Administrators
Syracuse Crunch Hockey Club
Syracuse Fire Department FCU

Up tp \$100

Blink Fitness
Zachary Erickson
Girls on the Run
It's About Childhood &
Family, Inc
McMahon Ryan Child
Advocacy Center
New York Life Insurance Co.
Spectrum
YMCA of Central New York

2019 Annual Appeal and General Contributions

\$10,000 and above

Naomi B. Chambers Charitable Trust Klaus Schroder UPS Foundation

\$5,000 to \$9,999

Jim & Juli Boeheim
Foundation
Masue Bernholz
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Carolyn Stark
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Church

\$2,000 to \$4,999

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\$1,000 to \$1,999

Allen Speiser Memorial

Vocational Rehabilitation
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Wegmans Food & Pharmacy
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\$100 to \$499

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Ameriprise Financial, Inc/
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Paula Ashley
Award Winning Landscapes
Michael Baker
BNY Mellon
Frederick Bohemier
Richard Brundage
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Shawn Bailey
Michael Baker
Michael Ball
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Michael Copanas
Peter & Elizabeth Costello
Craig Dickinson
Christine Drozd & Mark Tiffault
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12 13

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In Memory of Robert Acierno Anthony Amigone

In Honor of John Bernholz Masue Bernholz

In Memory of Joan Chamberlain **Hounsfield Senior Citizens** Club

In Memory of Beatrice Driscoll

Carrie Bond Judith & Daniel Bragg Mary Donahue Patrick Driscoll Dan & Beth Fogarty Michael & Elizabeth Fogarty Deborah Gleason

In Memory of Jonathan "Joe" Ervin

Phyllis Hanesworth Lambda Kappa Mu Sorority, Inc, XI Chapter SECNY Federal Credit Union

Melvin & Patricia Stith

In Memory of Bob Fisher Sara Massa

In Honor of Robert Fisher Sara Massa

In Honor of Paul Fisselbrand Sons of American Legion

In Memory of Thomas Hoyt Mary Lewis Ed & Vicki McDonald

In Memory of John "Jack" Mallan

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In Memory of Janet McIntyre Joseph McManus & family

In Memory of Rosemarie McKean-Zelles Judy & Carl Wojcik

In Memory of Nathaniel Reidel

Donald Burns Robert Cluse Kathleen Cole Jeffrey Comanici & Cydney Johnson Linda Crawford ELC Beauty, LLC Hugh & Karen Emory Florida Garden Club

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In Memory of Paul Scharoun-DeForge

Christopher Wood Phillips Fund Jean Congel Donna Herlihy Dave Klapetzky Thomas & Pamela LeBlanc Sallie Lennox Chuck & Anne Seereiter Edward Udell

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In Memory of John Spencer Jean Eschner/Eschner Living Trust

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Tom Trytek

In Memory of Margaret "Peg" Weber Patricia Carranti El Nora Pagano

In Memory of Ginny & Robert White Mary White

2019 Butterfly Gallery

Joan Bailey Thomas Haher Bruce & Shirley Hale Eve & Linda Kotowicz Susan Langley Nicholas & Cathy Lozoponi Matthew McCabe Joseph & Ruth Metallo Teresa Metallo **Bobette Morin** Oneida Indian Nation The Russo Family Twin Trees Too, Inc Peter N. Wells

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Mid-Lakes Navigation

Midnight Sun

New York Jets

Olive Garden

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Pascale's Italian Bistro

OneGroup

Old Home Distillers

Mirabito

Sue Nix

MOST

New York Giants Football Nick & Angelo's Ristorante Onondaga County Parks

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