ANNUAL REPORT 2019
Dear Friends,

As a non-profit service provider in Central New York, the scope of what we provide, to whom, and how is constantly changing. Our needs are constantly shifting, and sometimes, our focus is being redirected. There are two things here at Arc of Onondaga that have always, and will always, ring true. Our commitment to ensuring that people with developmental disabilities lead independent, inclusive lives to their fullest potential, and our reliance on our local community to help us achieve that goal.

This past year, we closed the doors on our sheltered workshop. Workcenters are an integral part of what we do and how we are able to provide meaningful work experiences for many, many people who are hesitant or not comfortable in competitive-based employment settings. Yet, as we said good-bye to our old way of doing things, we embraced the opportunity to explore new avenues to provide employment-based services looking to our community. We opened a new house, in a new neighborhood, and are now able to provide services to a very specific population. Our first-ever home for people exclusively on the autism spectrum was built from the ground up to accommodate people so they could live in a community-based setting, in a local community neighborhood. Groups like our self-advocacy group, Arc Achievers, and residents who have been living in established neighborhoods take the opportunity to not only give back to their local community, but educate and inspire those around them, truly living community-enriched, inclusive lives.

In 2019, we were selected as a beneficiary of one of the biggest summer festivals in the community, the Taste of Syracuse. We partnered with the Redhouse Arts Center for the eighth consecutive year to highlight the talents of the people we support live on the mainstage, and we partnered with Syracuse Hancock International Airport, United Airlines and ExpressJet to bring Wings for All - an all-inclusive airport rehearsal program to help people with disabilities and their families navigate the challenges of air travel. Community partnerships not only help to bring the message of Arc of Onondaga to the community at large, but allow us to continue to operate and provide programs and services by highlighting the importance of the work we do and the need for continual support, specifically during challenging times. Without the support of our local community, and the many organizations who act as stewards on our behalf, Arc of Onondaga, quite frankly, would not be able to thrive under what has truly become such an uncertain landscape.

As we reflect on the many changes that have come our way over the past year, we’re excited about the many advances we were able to make, and are grateful for the community we live in, work in, thrive in, and give back to. Thank you Central New York for helping us turn disability every single day.

Ellen Gutmaker
Executive Director

Chuck Seereiter
President of the Board

Board of Directors

Chuck Seereiter
President
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Our sensory-friendly, single story residence is located in Baldwinsville, NY and able to accommodate five adults diagnosed with Autism Spectrum Disorder. The new build took almost nine months to complete and has many features specific to people with autism including an open floor plan for easy accessibility, durable materials, hard surface countertops, special blinds and window treatments, and a dedicated sensory room designed specifically to meet the many varying and individualized needs of those living on the spectrum.

Ellen Gutmaker  Chuck Seereiter
Executive Director  President of the Board of Directors

Building new opportunities
In 2019 we said good-bye to sheltered workshops and closed the doors to our Wilbur Avenue Workcenter for the final time. In preparation for this moment, we spent much of 2018 diligently planning by scrutinizing the training people in the workshop were receiving, and providing community-based work exploration and training opportunities to help them achieve their employment dreams. Thanks to the generosity of the UPS Foundation, Arc received a grant for $16,000 to purchase a new vehicle so people in the pre-vocational program could expand their employment opportunities without the added burden of transportation as a hindrance.

The Arc Achievers, Arc’s newly invigorated self-advocacy group, held its first monthly meeting in April of 2019. The robust and energized team discussed what it means to be part of a group, and of the importance of leadership and communication. The group made a list of initiatives and goals that they would like to see carried out at future meetings, and got to work brainstorming ways they could positively impact the community at large through their stories; such as conducting live demos of how to make parfaits at Arc’s Wellness Committee’s heart health day.
Whether it's cleaning up the streets in honor of Earth Day, attending community rallies in support of fair pay for direct support professionals, assembling first-aid kits for Arc's 37 sites throughout the county, or baking and delivering holiday goodies for neighbors and local businesses, Arc of Onondaga is assisting people so they can live, participate in, and give back to their local neighborhoods and community.
Community partnerships and building opportunities are at the forefront of all that we strive to achieve as a local non-profit in Onondaga County. In 2019, one of Central New York’s biggest summer events, the Taste of Syracuse, and its sponsors, The Summit Federal Credit Union, TOPS Friendly Markets and Galaxy Media, designated Arc of Onondaga as one of the beneficiaries of the two day non-stop music and local eatery event.

In late fall, we partnered with Syracuse Hancock International Airport, United Airlines and ExpressJet, to bring Wings for All, an airport rehearsal program for people with autism and other intellectual disabilities, to the Syracuse community. Airports and airplanes can be overwhelming - especially for people with special needs - and are filled with unexpected and overstimulating experiences including noises, lights, sounds, people and long waits. Wings for All helps to alleviate some of the stress that people with disabilities and their families experience when travelling by providing families with the opportunity to experience the entire airport experience from checking-in, going through security, boarding a plane, and simulating the on-board cabin experience so families can learn how their loved ones will react to different stimuli.

“Andrew has flown many times. A few years ago, when we traveled to Florida, we had a very difficult time. He wanted to get out of the airplane after boarding. Since then, we have never traveled with Andrew by air. The Wings for All airport rehearsal program was a perfect opportunity for us to practice traveling by an airplane with Andrew and see how he would respond in preparation for a real trip in the future. I am sure families having a child with disabilities are not sure if they can travel by air. This program, provided by Arc and their partner organizations can benefit them all. We are so appreciative for what it has done for us.”

- Young Lee, Wings for All family participant
In 2019, Arc’s Summer Fun Program was in full-swing. The program supports children and teens who want to participate in summer programs including camps, recreation activities through a town, or even at places like the YMCA by providing them with the supports and assistance needed to successfully participate. We were also excited to partner with the Redhouse Arts Center for their 2019 production of Once Upon a Mattress. The eight-year-long partnership provides individuals in Arc’s recreation program the opportunity to perform onstage with other community actors and actresses in a professional mainstage community theater production.

Community engagement

Arc of Onondaga’s services and programs cost over $26 million to operate in 2018 and continue to expand to meet the growing needs of people with developmental disabilities in Onondaga County. Among the individuals Arc serves, more than 100 live in residential homes and apartment settings provided by Arc’s community residence program.

Over 300 people receive day services at one of seven sites and almost 100 more people are employed by Monarch, Arc’s vocational division.

It takes over 500 full and part-time staff to provide Arc’s high-quality services to over a thousand individuals and their family members living in Onondaga County.

### Sources of Revenue

- Medicaid: 78%
- Other Government Support: 7%
- Workshops: 7%
- Fees: 5%
- Other Income: 5%

Total Revenue: $27,046,565

### Expenses

- Individualized Services / Day Hab: 15%
- Monarch Enterprises/Employment Services: 15%
- Community Residential Services: 10%
- Parkside Children’s Center: 7%
- Horizons Clinic: 5%
- Community Outreach: 5%
- Employment Services: 2%

### Legacy of Love Society

The following individuals are recognized for their leadership in giving to the Arc of Onondaga Foundation’s annual fund drive. Members of the Legacy of Love Society demonstrate exceptional generosity and help ensure the continued support of individuals with developmental disabilities in our community. Entry into the Legacy of Love Society is made with a donation of at least $500 to the annual fund campaign. Membership is maintained by making donations of $500 or more each year. Donations are cumulative and each year provide the opportunity to move up to higher giving circles.

**Diamond Circle: ($10,000 & up)**
- Mrs. Matsu K. Bernholz
- Mr. Paul Drescher & Co.
- Mr. & Mrs. Gordon Eyer
- Ms. Carol Ann Fisher
- Ms. Ellen Gutmaker
- Mr. & Mrs. John Horsington
- Mr. Jim Moran
- Mr. Klaus Schroder
- Ms. Carolyn Stark
- Mr. Robert Walsh

**Ruby Circle: ($5,000 - $9,999)**
- Mr. & Mrs. Sean Broderick
- Mrs. Joyce Carmen
- Mr. & Mrs. Dale Marris

**Gold Circle: ($1,500-$2,499)**
- Ms. Evelyn Carlson, Wegmans
- Mr. Vincent Darden

**Silver Circle: ($1,000-$1,499)**
- Ms. Alyssa Benedict
- Mr. & Mrs. Mark Eyer
- Dr. & Mrs. John Skopek

**Bronze Circle: ($500-$999)**
- Mr. Zachary Erickson
- Mrs. Joanna Jewett
Arc of Onondaga and the Arc of Onondaga Foundation sincerely thank all those who give their support.

We recognize the following individuals, organizations and companies for their contributions in 2018. If we have made an error or omission, please contact our offices. To find our ways you can contribute to the work of the Arc of Onondaga Foundation, visit our website at www.arcon.org.

### 2019 Pasta for a Purpose

$1,000 to $1,999
- BNY Mellon
- $500 to $999
- Empower Federal Credit Union
- Kinney Drugs Foundation
- Sutton Real Estate Co, LLC
- $100 to $499
- Brown & Brown Empire State Firely, Moran, Freer & Eassa, CPA, PA
- Harmony Architectural Associates, PC
- Labocha Builders & Renovations, Inc
- Molina Healthcare of NY

### 2019 Achievement Awards Dinner

$10,000 and up
- Durham School Services

$2,000 to $4,999
- Abbott-Nastri Partnership
- Barclay Damon
- Bonadio & Co, LLP
- Brown & Brown Empire State Firely, Moran, Freer & Eassa, CPA, PA
- Fisher Family Fund/CNY Community Foundation, Inc
- Galaxy Media
- Hancock & Estabrook, LLP
- Jim & Juli Boehm Foundation
- KeyBank National Association
- Mackenzie Hughes, LLP
- Nascentia Health
- Frank Smith

SUNY Medical University
Syracuse University Division of Advancement & External Affairs
The Upstate Foundation, Inc/ Upstate Medical University
Aimy L. Audi Fund/CNY Community Foundation
BCI Empire Division
Carols Restaurant Corporation
CNY Central Media Group
HR Works, Inc
Jeffrey’s Auto Body
Kinney Drugs Foundation
LAN-Com Companies
Modern Kitchens of Syracuse
AAV Electrical Contracting, Inc
ARISE
Avalon Document Services
Award Winning Landscapes
Catholic Charities of Onondaga County
Kathy Conahan
Doyle Security
Enterprise Fleet Management
Fairmount Carpet & Linoleum Marian & Daniel Glauber
Harmony Architectural Associates, PC
Hill & Markes, Inc
IMS, Inc
K-Mase Productions
Laci’s Tapas Bar
Young & Jay Lee
Merchants Fleet Management
Office of Volunteer Programs/Upstate Medical University
Oneida Nation Foundation
Onondaga Community Living
Paul deLima Coffee Co
PT Corbett Construction
Mary & Gary Salibrici
Syracuse Crunch Hockey Club
Syracuse Fire Department FCU
Syracuse Label & Surround Printing
Upstate Concierge Management, LLC
Cheryl Anne Woloszyn

Up to $999
- Louise Hardcastle
- Virginia & Richard Russo

$5,000 to $9,999
- Dunkin’ Brands Group, Inc.
- Bankers Healthcare Group, LLC
- Excellus Blue Cross/Blue Shield of CNY
- Wegmans Food & Pharmacy

$100,000 and above
- Naomi B. Chambers Charitable Trust
- Klaus Schroeder
- UPS Foundation
- Jim & Juli Boehm Foundation
- Masue Bernholz
- Carol Ann Fisher
- P. Drescher Co., Inc
- Carolyn Stark
- TOPS Markets, LLC
- Upstate New York Synod Evangelical Lutheran Church
- AAV Electrical Contracting, Inc

$100 to $499
- BNY Mellon
- BPAS
- Brown & Brown Empire State Firely, Moran, Freer & Eassa, CPA, PA
- Durham School Services
- Fleet Feet Syracuse, Inc
- Galaxy Media
- Infcon
- LifePlan CCO NY
- Nascentia Health
- OneGroup

$10,000 and above
- Richard S. Shineman Foundation
- Ruth Ann Biosa
- Alba Rivas
- Jeffrey & Toni Rogers
- Lois & Wayne Scott
- Gwendolyn Spadafore
- Denise Stephens
- Brenda Stone
- Christine Sweeney
- J. Michael & Susan Tierney
- UBS Financial Services, Inc

$2,000 to $4,999
- Anderson Partners
- Gordon & Judy Eyer
- William Horsington
- Susan Langley
- James Moran
- Brian Speller
- Summit Federal Credit Union

$1,000 to $1,999
- Allen Speiser Memorial

### 2019 Dunkin’ Run Arc Race

$5,000 to $9,999
- Splash Brands Group, Inc.

$100 to $499
- BNSF Railway
- Bulldog Grill
- Brooklyn Grange
- Burger Joint
- Buc-ee’s

$1,000 to $1,999
- Jeffrey’s Auto Body
- Kinney Drugs Foundation
- LAN-Com Companies
- Modern Kitchens of Syracuse

$500 to $999
- AAV Electrical Contracting, Inc
- ARISE
- Avalon Document Services
- Award Winning Landscapes
- Catholic Charities of Onondaga County
- Mary & Gary Salibrici
- Harmony Architectural Associates, PC
- Hill & Markes, Inc
- IMS, Inc
- K-Mase Productions
- Laci’s Tapas Bar
- Young & Jay Lee
- Merchants Fleet Management
- Office of Volunteer Programs/Upstate Medical University
- Oneida Nation Foundation
- Onondaga Community Living
- Paul deLima Coffee Co
- PT Corbett Construction
- Mary & Gary Salibrici
- Syracuse Crunch Hockey Club
- Syracuse Fire Department FCU
- Syracuse Label & Surround Printing
- Upstate Concierge Management, LLC
- Cheryl Anne Woloszyn

### Up to $100
- Blink Fitness
- Zachary Erickson
- Girls on the Run
- It’s About Childhood & Family, Inc
- McMahon Ryan Child Advocacy Center
- New York Life Insurance Co.
- Spectrum
- YMCA of Central New York

### 2019 Annual Appeal and General Contributions

$10,000 and above
- Naomi B. Chambers Charitable Trust
- Klaus Schroeder
- UPS Foundation
- Jim & Juli Boehm Foundation
- Masue Bernholz
- Carol Ann Fisher
- P. Drescher Co., Inc
- Carolyn Stark
- TOPS Markets, LLC
- Upstate New York Synod Evangelical Lutheran Church
- AAV Electrical Contracting, Inc

$5,000 to $9,999
- Jim & Juli Boehm Foundation
- Masue Bernholz
- Carol Ann Fisher
- P. Drescher Co., Inc
- Carolyn Stark
- TOPS Markets, LLC
- Upstate New York Synod Evangelical Lutheran Church
- Mars

$2,000 to $4,999
- BNY Mellon
- BPAS
- Brown & Brown Empire State Firely, Moran, Freer & Eassa, CPA, PA
- Durham School Services
- Fleet Feet Syracuse, Inc
- Galaxy Media
- Infcon
- LifePlan CCO NY
- Nascentia Health
- OneGroup

$100 to $499
- BNY Mellon
- BPAS
- Brown & Brown Empire State Firely, Moran, Freer & Eassa, CPA, PA
- Durham School Services
- Fleet Feet Syracuse, Inc
- Galaxy Media
- Infcon
- LifePlan CCO NY
- Nascentia Health
- OneGroup

### Up to $999
- American Express Foundation
- United Health Group
- Paul Ashley
- Award Winning Landscapes
- Michael Baker
- BNY Mellon
- Frederick Bohemier
- Richard Brundage
- Carol Bullard
- Joseph Charles
- Christopher Wood Phillips Fund
- Rachel Coella-Squire
- Wendy Coleman
- Crouch-Hinds Division/Eaton Foundation

$1,000 to $1,999
- Allen Speiser Memorial

Vocational Rehabilitation Fund
- Marcel Bingham
- Tiffany Bird
- Barbara Davis
- Ellen Gutmaker
- Margot Paronis
- James Pitt
- Michael & Sandra Radziwon
- Wegmans Food & Pharmacy
- William & Sylvia Cohen/ Jewish Community Foundation

$500 to $999
- Roland Alsid
- Alyssa Benedict
- Tiffany Bird
- Joyce Carmen
- Karen Erickson-Timmmons
- Mark & Lauren Eyer
- Mike & Kaylyn Ferony
- Robert Ferri
- John Hassett & Judith Crawford
- Independent Retirement Partners, LLC
- Joanna Jewett
- Dale & Susan Marris
- Craig McKinney
- Edward & Sharon Moran
- Jeannine Nolan
- Mark Reid
- Mary & Gary Salibrici
- Marilyn & John Skopek
- Martin & Russell Smith
- Robert Walsh

$100 to $499
- Ameriprise Financial, Inc/ United Health Group
- Paul Ashley
- Award Winning Landscapes
- Michael Baker
- BNY Mellon
- Frederick Bohemier
- Richard Brundage
- Carol Bullard
- Joseph Charles
- Christopher Wood Phillips Fund
- Rachel Coella-Squire
- Wendy Coleman
- Crouch-Hinds Division/Eaton Foundation

$1,000 to $1,999
- Allen Speiser Memorial

### For Community Giving
- John & Jamie Cucicotta
- Jimmy Curtin
- Barbara Dennis
- Tammy Elowsky
- Zachary Erickson
- Marian & Daniel Glauber
- James & Patricia Flynn
- Fulton Savings Bank
- Michelle Gillespie
- Sandra Gingold
- Paul & Justinia Horsington
- Ann Hubert
- Linda Jackson
- Eve & Linda Kotowicz
- Patricia Masso-Welch
- Gerald & Katherine McMahon
- Tina Meehan
- Scott Montroy
- Network for Good
- Carol Paronis
- Christine Price
- Babette Puzey
- Richard S. Shineman Foundation
- Ruth Ann Biosa
- Alba Rivas
- Jeffrey & Toni Rogers
- Lois & Wayne Scott
- Gwendolyn Spadafore
- Denise Stephens
- Brenda Stone
- Christine Sweeney
- J. Michael & Susan Tierney
- UBS Financial Services, Inc
- Arthur & Beverly Vinette
- Cheryl Anne Woloszyn

### Up to $99
- Shawn Babcock
- Shawn Bailey
- Michael Baker
- Michael Ball
- Kevin & Tom Burke
- Abby Chinitz
- Scott Cole
- Michael Copanas
- Peter & Elizabeth Costello
- Craig Dickinson
- Christine Drozd & Mark Tiffaut
- Mark Feldman
- Estelle Fitch
- Raymond & Susan Grimaldi
Honorariums and Memorials

In Memory of Bob Fisher
Sara Massa

In Honor of Robert Fisher
Sara Massa

In Honor of Paul Fisselbrand
Sons of American Legion

In Memory of Thomas Hoyt
Mary Lewis
Ed & Vicki McDonald

In Memory of John “Jack” Mallan
Carol Bullard
Christopher Wood Phillips Fund
Vicki Feldman
Walter Fibiger
Elizabeth Fleury
David Hanselman
Joyce Day Homan
J. Arthur Johnson
Susan King

Gerald Mager
Marjorie Mellor
Roberta Millert
Vincent Monterosso
Hildy & Ron Osborn
David & Linda Rezak
Sharon Royce
Mary Thompson
Mildred Torres

In Memory of Janet McIntyre
Joseph McManus & family

In Memory of Rosemarie
McKeen-Zelles
Judy & Carl Wojcik

In Memory of Nathaniel Reidel
Donald Burns
Robert Cluse
Kathleen Cole
Jeffrey Comanici & Cyndy Johnson
Linda Crawford
ELC Beauty, LLC
Hugh & Karen Emory
Florida Garden Club

Jacqueline Giancola
Gyro Club of Syracuse
John & Patricia Haskell
James Hughes
Roger & Ruth Johnson
Drayton & Elizabeth Jones
Keiden Carens Fund/The Columbus Foundation
Kimmy Moore Homeowners Association/JMG Properties, LLC
William Kopel
John & Eleanora Mott
Robin Neuenfeldt
William Porter
Steven & Susan Shaw
Dena Shilling
Avery Sinclair
Skip & Beverly Conklings
Foundaion
Wendy Stark
Nan Strickland
Therompatch on behalf of Danny Reidel
Temple & Michael Touchette

In Memory of Paul Scarron-Deforge
Christopher Wood Phillips Fund
Jean Congel
Donna Herlihy
Dave Klapetzky
Thomas & Pamela LeBlanc
Sally Lennox
Chuck & Anne Seereiter
Edward Udell

In Honor of Susan Scarron
Chuck & Anne Seereiter

In Memory of John Spencer
Jean Eschner/Eschner Living Trust

In Memory of Joann Marie Trytek
Jeffrey & Sue Adams
Kenneth Coon
Michael & Jeanne Gabris
Alfred & Renee Mrozek
Marie Antoinette Perra
Tom Trytek

In Memory of Margaret “Peg” Weber
Patricia Carranti
El Nora Pagan

In Memory of Ginny & Robert White
Mary White

2019 Butterfly Gallery

Joan Bailey
Thomas Haher
Bruce & Shirley Hale
Eve & Linda Kotowicz
Susan Langley
Nicholas & Cathy Lozponi
Matthew McCabe
Joseph & Ruth Metallo
Terese Metallo
Bobette Morin
Oneida Indian Nation
The Russo Family
Twin Trees Too, Inc
Peter N. Wells

In Kind

7 Enterprises Marketing Firm, LLC
AMP Strike & Spare
Applebee’s
Aspen Athletic Club
Attito’s Restaurant & Bar
Baker Photography
Beat Street Music Co.
Jack Bocchino
Bradley’s Jewelers
Buffalo Bills
Bull & Bear Roadhouse
Byrne Dairy
Camillus Fit Body Boot Camp
Cazenovia Abroad
Cazenovia Jewelry
Cheesecake Factory
Coldi’s Bar & Grill
China Towne Furniture & Mattress
Clinton Street Pub
Coca-Cola
Coleman’s Authentic Irish Pub
Coppertop Tavern
Critz Farms
Cumulus Media
Cute Catch & Grill
Dark Horse Tavern
Darwin on Clinton

Del Lago Resort & Casino
Delmonico’s Italian Steakhouse
Dee Murray
Dinosaur Bar-B-Que
DoubleTree Hotel Syracuse
Dunkin’ Brands Group, Inc
Enchanted Forest/Water Safari
Firudo Asian Food & Bar
Five Star Martial Arts & Spin Boxing
Funk ‘n’ Waffles
Funny Bone Comedy Club
Galaxy Media
Gannon’s Isle
Glazed & Confused
Glimmerglass Festival
Gnome Farm’s Pub
Goodies 2
Gorham Brothers Music
Grotto
Hangar Theatre
IceMedia
J Michael’s Shoes
Jefferson Clinton Hotel
Joanna Jewett
Kasai Ramen
Kelley’s Restaurant
King David’s Restaurant
Kitty Hoynes
Laci’s Tapas Bar
Lisa Rossi Photography
MACNY
Manlius Jewelry & Repair
Mario & Salvo’s Pizza
Marriott Syracuse Downtown
Maxwell’s
Mid-Lakes Navigation
Midnight Sun
Mirobit
MOST
New York Giants Football
New York Jets
Nick & Angelo’s Ristorante
Sue Nix
Old Home Distillers
Olive Garden
OneGroup
Onondaga County Parks
Original Grain
Owasco Paddles
Pascale’s Italian Bistro

Pepsi Cola Bottling Company
Pheobe’s Restaurant
Photography by Kristen Shepard
PIT CRU NY
Pressroom Pub
Price Chopper’s Golub Foundation
Ra-Lin, Inc
Michael & Sandra Radziwon Raphael’s Men’s Shop
Regal Cinemas
Riley’s
Rosamond Gifford Zoo at Burnet Park
Seabreeze Amusement Park
Speer Family Candy Shoppe
Stewart’s Shops
Sun Auto Group/Used Car
Symphony
Syracuse Banana
Syracuse City Ballet
Syracuse Mets
Syracuse Soapworks
Syracuse Stage
Sysco Syracuse, LLC
The Spa at 500
The Wild Center
Tina Nolan Foundation
Tommy’s Grass & Contracting
Tops Friendly Markets
Toss & Fire
True Citrus Company
Tully’s Good Times
Twin Trees Too, Inc
Uncle Sam Boat Tours
Utica Zoo
Vince’s Gourmet Imports
Vinomania
Vyana Yoga, PolariTea & Apothecary
W B Mason
Waste Management
Weegmans Food & Pharmacy
Wise Foods, Inc
Wonderful Pisatachios
WunderWorks Destiny
XO Taco
Arc of Onondaga
600 South Wilbur Ave.
Syracuse, NY 13204

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www.arcon.org