



ANNUAL REPORT 2017



600 S. Wilbur Ave.
Syracuse, NY 13204

315.476.7441

www.arcon.org

Dear Friends,

Although 2017 presented challenges, we are pleased to say that, once again, Arc of Onondaga has many wonderful things to report. This past year forced us to sit down and reflect on what matters most; finding ways to operate more efficiently while continuing to provide the high-quality services and supports that people want. Our continued culture shift from caregiver to supporter took center stage as we began to design programs around what matters most to the individuals we serve and move away from standard programmatic options.

We saw rate changes and cuts in several areas, increased examinations over meeting waiver requirements, decreased referrals to some of our long-standing programs, and lengthy openings in our residential homes due to OPWDD scrutiny over who can move. These changes forced us to examine all of the services we provide across the board to make sure we were utilizing all of our resources and capitalizing on the opportunities brought about by change. We saw a significant increase in the number of people supported through community hab, we opened a supportive apartment setting for people desiring increased independence, and we also assisted those we support from moving from an apartment setting to three smaller homes where they can be better integrated in their community.

As we focus more on the whole person and develop services and programs to meet their needs instead of finding programs for them to fit into, we realize that across every area of service, how we support people to lead full, inclusive lives falls into four very clear categories: enhanced partnerships and collaborations, increased self-advocacy, decision-making and independence, creative and innovative supports and services, and increased community inclusion and involvement.

Change is unavoidable, but, it's finding the opportunities that lie within those changes that will inevitably lead to success. These four categories have helped not only the people we support, but the agency as a whole move forward during uncertain times. We're excited to be able to serve our community in a new and dynamic way, we're excited to help the people we support determine what matters most to them and help them achieve their goals, we're excited to branch out from the standard model of delivering services, and we're excited to share our successes with you!

Sincerely,



Ellen Gutmaker
Executive Director

Chris Centore
President of the Board of Directors



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Executive Director

Chris Centore
President of the Board

Board of Directors

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Creative, Innovative Supports and Services



Gone are the days when programs were offered in self-contained, segregated environments; 2017 brought about new and innovative approaches to the services Arc provides. The second annual Safety Fair aimed to educate those we support and their families about everyday safety must-knows, and Music for Life brought together seniors from our day hab with toddlers from the Salvation Army for an intergenerational exploration of music and dance. The Midler Melodies, Arc's day hab singing group, took their show on the road holding two Facebook LIVE concerts, and performing around town at the Annual Achievement Awards Dinner, luncheons, public forums and retirement homes.



Increased Confidence, Decision-making and Independence



Increased self-advocacy leads to increased confidence. In 2017, several individuals supported through our clinic found the confidence to join self-advocate groups, take classes and begin community hab. Our day habs provided opportunities to increase independence including travel training and obtaining bus passes for the Centro bus system, and, we opened a supportive apartment - a residence designed to provide only the support needed - so people like Joe can live more independently.



John Humphrey, a veteran with a disability, was honored at the New York State Industries for the Disabled William B. Joslin Outstanding Performance Awards ceremony. Overcoming many obstacles in life, including unemployment and homelessness, John is a custodian at the Westcott Day Habilitation Center –an OPWDD site at which Monarch works on a NYSID Preferred Source contract. Missing just one day of work in the past four years, John, who does not drive due to his disability, rides his bicycle to and from work totaling over ten miles a day; even in the infamous Syracuse winters.

Partnerships and collaborations take many forms. In 2017, our supportive employment staff taught work readiness classes through the Syracuse City School District, and our Parkside students benefitted from hands-on learning activities with people from both our day habs and Bishop Grimes High School. Our five year-long partnership with the Redhouse Arts Center took a new shift as Arc actors had speaking roles for the very first time in the mainstage production of "The Secret Garden."



Enhanced Partnerships and Collaborations



Sometimes, collaborations can look quite different. Through funds raised from the Arc Foundation's Achievement Awards Dinner live "Raise a Paddle" auction and work performed by Syracuse's Silver Hammers - a team of retired tradespeople - the old, outdated and troublesome kitchen at our Teall Avenue residence received a complete makeover. From design and aesthetics to accessibility and functionality, the project completely overhauled the kitchen, living room, bathroom and dining area, and rebuilt the small and challenging entry steps into the home, making the entire downstairs more comfortable for people with disabilities.

This past October "The Masque" brought over 150 people together to experience a true Elizabethan festival. In addition to the people supported through Arc, parishioners from local churches, actors from the Redhouse, performers from a local medieval society, agencies that support people with developmental disabilities, families and friends all came together for a magical evening of dining, dancing, entertainment and inclusivity.

Increased Community Inclusion and Involvement

The people we support are increasingly active members of their communities; creating strong connections and natural supports. Ray is a valued member of the work team at With Love Restaurant where he enjoys the satisfaction of earning a paycheck. Brian has worked for Wegmans for over 20 years and enjoys lunch with a co-worker every Wednesday at different eateries throughout town.

At the holiday time, individuals living in our residential programs spread cheer by baking and delivering cookies for their neighbors. People with limited mobility from our day hab programs were able to give back by baking brownies for the Samaritan Center, and our Participant Advocacy Council held a holiday food drive with proceeds to benefit the CNY Food Bank.



As we look to different ways to provide services, the need for the support of the Arc of Onondaga Foundation becomes evident. The work of the Foundation is an integral part of our ability to provide innovative, creative supports and services that otherwise might go unfunded. Giving to the Arc of Onondaga Foundation is a powerful statement of commitment, involvement and compassion to people with developmental disabilities.



2017 Audited Financial Information – Arc of Onondaga

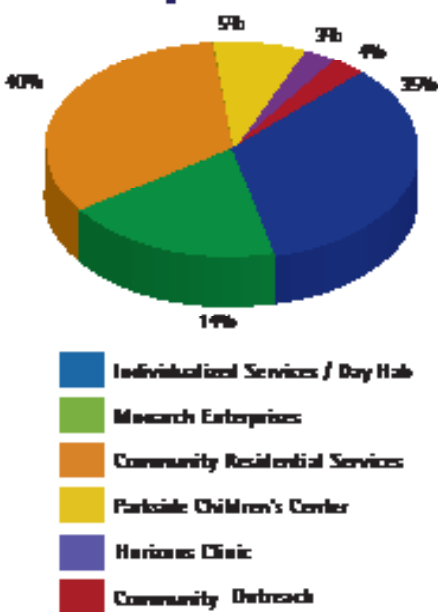
Arc of Onondaga’s services and programs cost over \$26 million to operate in 2017 and continue to expand to meet the growing needs of people with developmental disabilities in Onondaga County.

Among the individuals Arc serves, more than 100 live in residential homes and apartment settings provided by Arc’s community residence program.

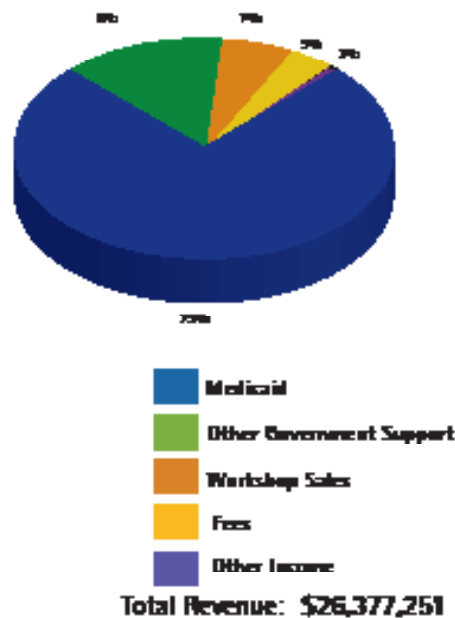
Over 300 people receive day services at one of seven sites and almost 100 more people are employed by Monarch, Arc’s vocational division.

It takes over 500 full and part-time staff to provide Arc’s high-quality services to over a thousand individuals and their family members living in Onondaga County.

Expenses



Sources of Revenue



ARC OF ONONDAGA *Legacy of Love*

SOCIETY

Diamond Circle: (\$10,000 & up)

Mrs. Masue K. Bernholz
Mr. Paul Drescher & Co.
Ms. Carol Ann Fisher
Mr. & Mrs. John Horsington
Mr. Jim Moran
Mr. Klaus Schroder
Mr. Robert Walsh

Ruby Circle: (\$5,000 - \$9,999)

Mr. & Mrs. Sean Broderick
Mrs. Joyce Carmen
Mr. & Mrs. Gordon Eyer
Mr. & Mrs. William Fisher
Ms. Michelle Gillespie
Ms. Ellen Gutmaker

Mr. & Mrs. Mark Hettler
Mr. & Mrs. Dale Marris
Honorable Thomas Murphy
Mrs. Dennis Nolan
Mr. Jim Pitts
Ms. Carolyn Stark

Platinum Circle: (\$2,500 - \$4,999)

Ms. Tiffany Bird
Mr. Mike Ferony, UPS
Mr. Daniel Bingham & Ms. Gail Hamner
Mr. & Mrs. Edward Moran
Mrs. Sandy Radziwon
Mr. & Mrs. Gary Salibrici
Mr. & Mrs. Russell Smith
Mr. Sydney Tenenbaum

Gold Circle: (\$1,500-\$2,499)

Ms. Evelyn Carter, Wegmans
Mr. & Mrs. Edward Dabrowski
Mr. Stephen Fournier, Key Bank
Mr. William Horsington
Dr. & Mrs. John Sanborn
Dr. and Mrs. Howard Weinstein
Mr. & Mrs. John Williams
Ms. Sheryl Wood

Silver Circle: (\$1,000-\$1,499)

Ms. Lynne Ryan
Mr. Joseph Tracy

Bronze Circle: (\$500-\$999)

Mrs. Mary Andriello
Mr. & Mrs. Alfred Falcone

Arc of Onondaga and the Arc of Onondaga Foundation sincerely thank all those who give their support. We recognize the following individuals and companies for their contributions in 2017. If we have made an error or omission, please contact our offices. To find out ways you can contribute to the work of the Arc of Onondaga Foundation, visit our website at www.arcon.org.

2017 Achievement Awards Dinner		
\$10,000 and up Durham School Services	James Cannon Joyce Carmen Carrols Restaurant Group Christian Brothers Academy Susan and Craig Cobb Doyle Security Judith and Gordon Eyer Fulton Savings Bank Gary’s Auto Sandra K. Gingold Marian C. and Daniel J. Glauber Ellen Gutmaker K-Mase Productions Charles and Elaine Liggett MACNY Robert Manning Oneida Nation Foundation Onondaga Community College Jackie Parshall Paul deLima Company Inc. Potter Heating & A/C-Perrone Plumbing John Powers Pro-Flex Administrators Michael and Sandra Radziwon Rite Aid Foundation Lynne Ryan Mary M. and Gary D. Salibrici Susan Scharoun Scolaro, Fetter, Gritzanti, McGough & King Lois D. and Wayne B. Scott Anne and Charles Seereiter Rachel & Bob Squire Carolyn Stark Syracuse Fire Dept. Employees FCU Syracuse Label & Surround Printing Syracuse Stage Terek Living Trust Dan Volles W.B. Mason Dene Zografos	Michelle Podeswik Michael and Sandra Radziwon Megan Therrien
\$5,000 to \$9,999 Americar		2017 Dunkin’ Run Arc Race
\$2,000 to \$4,999 Abbott-Nastri Partnership Brown & Brown Empire State KeyBank National Association OneGroup		\$5,000 to \$9,999 Dunkin’ Donuts, Inc.
\$1,000 to \$1,999 Abbott-Nastri Partnership The Bank of New York Mellon Barclay Damon BCI Empire Division Bond, Schoeneck & King BPAS Sean & Theresa Broderick Empower Federal Credit Union Excellus BlueCross BlueShield of CNY Firley, Moran, Freer & Eassa, P.C. Karen and William Fisher Galaxy Communications Geddes Federal Savings & Loan Mark Hettler John Keib Kinney Drugs Foundation Thomas J. Murphy Nascentia Health National Grid Red House Arts Center, Inc. Frank Smith SUNY Upstate Medical University Syracuse University Div. of Advancement & External Affairs UPS Dr. and Mrs. Howard Weinstein Welch Allyn		\$2,000 to \$4,999 Durham School Services Brown & Brown Empire State KeyBank Investments UPS
\$500 to \$999 Catholic Charities of Onondaga County CNY Central Media Group Edgewood Gallery Empire Archives, Inc. iHeart Media JGB Enterprises, Inc./Generation Power Modern Kitchens of Syracuse Summit Federal Credit Union	Up to \$99 Vincent Darden Zach Erickson Eleanor and Joseph Feitler Lena and George Gelsomin Michelle Gillespie James Hinton Joanna Jewett Patricia Killius Donna and David Loveland Tina Meehan Lauren Merola Modern Malt Shannon Moore Carlson Kristen and Robert Morey James Pitts Elizabeth Plyter	\$1,000 to \$1,999 Anaren, Inc Kinney Drugs Foundation Americar Raymour & Flanagan
\$100 to \$499 AAV Electrical Arise Award Winning Landscapes Carol Bullard		\$500 to \$999 Community Bank Excellus Blue Cross/Blue Shield of CNY Lan-Co Companies The Bank of New York Mellon Upstate Medical University Galaxy Communications SUNY Upstate Medical University BPAS INFICON, Inc. Pathfinder Bank VNA Homecare
		\$100 to \$499 Oneida Nation Foundation AAV Electrical Friends of the Zoo Harmony Architechtrual Group OneGroup Pro-Flex Administrators Funds2Org, LLC BNY Mellon Jeffrey’s Auto Body KMase Productions MC Commercial Properties OneGroup Syracuse Fire Dept. Employees FCU Barclay Damon Laci’s Tapas Bar Syracuse Crunch Mackenzie Hughes LLP
		Up tp \$100 Girls On the Run Move Along

2017 Annual Appeal and General Contributions

\$10,000 and above KeyBank National Association Naomi B. Chambers Charitable Trust NYSARC P. Drescher Co., Inc. Dr. Klaus Schroder	
\$5,000 to \$9,999 Carol Fisher	
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\$500 to \$999 Alyssa Benedict The Benevity Community Fund Tiffany Bird Sean & Theresa Broderick Vincent Darden Michelle Gillespie Daniel Bingham & Ms. Gail Hamner KeyBank Foundation Susan S. Langley Donna and David Loveland Susan and Dale Marris Jon and Donna Miles Sharon and Edward Moran Network for Good Jeannine Nolan Mark Reid Susan Scharoun Marilyn and John Skopek Marlin and Russell Smith The Sutton Real Estate Co. LLC UPS John Williams Sheryl and John Wood	
\$100 to \$499 Twin Trees Too! Camille and Anthony Aloï	

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Joyce Carmen
Rachel Colella-Squire
Ellen Gutmaker
Joanna Jewett
Lauren Merola
Anne and Charles Seereiter
Carolyn Stark

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Anita Bonney

[In Memory of Robert Fisher](#)
Sara Fisher

[In Memory of Patricia Hammond](#)
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Eileen and John Krell
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Susan and Alfred Nielsen
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Cara Salibrici
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David Stairs
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Eleanor Stivers
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Carol and William Latour
Cynthia Lush
Ute and Horst Oestreicher
Irena Paronis and Kosiba
Anne and Charles Seereiter
Gitta Trippany
Ursula Venier

[In Memory of Sally Scribner](#)
Kathy Harris
Kimry Moor Homeowners Association
Katherine and William Robinson
Doris Rudolph

2017 Sensory Garden
Fred Bohemier
Shelly Janack
Christine Price
Anne and Charles Seereiter
Michael and Colleen Tanner
Tommy's Grass & Snow
Michelle Wagner

2017 Butterfly Gallery
AmazonSmile Foundation
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Donna Baroni
Joane Barrett
Masue K. Bernholz
Tiffany Bird
Fred Bohemier
Patricia and Thomas Brody
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Linda and Stuart Bruce
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Carol Bullard
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Harry and Patricia Carey-Schwarzlander
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Abby Chinitz
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Archie Desnoyers
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Bess Sheets
Lisa Spadafore
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Mary Szczech
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Linda and George Thompson
Lynn and Steven Trowbridge
Darlene Trytek
Twin Trees Too!
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Eastern Mountain Sports
Eastwood Wine Cellar
Empire Attractions
Eva's Boutique
Everson Museum of Art
Fairmount Carpet & Linoleum, Inc.
Freihofer's Baker
Friends of the Rosamond Gifford
 Zoo at Burnet Park
Frito-Lay, Inc.
Funny Bone Comedy Club
Genesee Grande Hotel
George Eastman House
Goodies Mediterranean Grill & Cuisine
Grimaldi's Luna Park
Hairitage Salon
Heron Hill Winery
Holiday Ice
Hunt Country Vineyards
Infused
JetBlue
Joanna Jewett
Jimmy Buffet's Margaritaville
John's Auto Care
King David's Restaurant
Laci's Tapas Bar
Lakeland Winery
Lawrence World Class Karate
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MACNY
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Mary Beth Withey

BJ Menter
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Mid-Lakes Navigation
MOST
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National Grid
New York State Fair
OCRRA
Onondaga County Parks
Owera Vineyard
Panera Bread
Par's Indoor Golf
Patchwork Plus Quilt Shop
Patience Brewster Inc.
Peppino's Restaurant & Catering Group
Pepsi Cola Bottling Company
Phoebes Restaurant
Pope's Grove Golf Course
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The Retreat
The Ridge Golf Club & Tavern
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Syracuse Bicycle
Syracuse Crunch Hockey Club
Syracuse Soapworks
Syracuse Stage
Syracuse University Bookstore
Tanner Valley Golf Course
Texas Roadhouse
Tops Friendly Markets
Trader Joe's
Tully's Amherst, Inc.
Tully's/Coppertop
Twin Trees Too!
Utica Zoo
Value Home Centers Store #52
W.B. Mason
Wegmans Food & Pharmacy
Whitewater Challengers
Wise Foods, Inc.
WonderWorks



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Syracuse, NY 13204

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