

Annual Report 2009



We can all be proud of the continued fiscal strength and growing programs at Arc of Onondaga. Monarch Enterprises (now simply Monarch) continues to grow. We are preparing a new community residence at Carpenter Road. And our efforts at Horizons Clinic and the Day Habilitation Program continue to be successful. The economic realities that surround us require that we be vigilant about being cost effective and fiscally responsible. Still, as we go forward towards the 60th anniversary, it is with great pride that we can point to our strength and resilience as an agency. To all the employees, volunteers, and board members - thank you for another excellent year.

Mary M. Salibrici

Mary M. Salibrici
President

Again, Arc of Onondaga has proven that hard work and belief in a mission can accomplish many goals. Our 2009 Annual Report reflects just that. As expected, the down-turn of the current economy has left us with many questions and uncertainties, forcing us to make some tough decisions. Yet, through it all, we have much to be proud of. We were able to open a new residence in Cicero on Diffin Road, and are finalizing plans to open yet another in Baldwinsville in 2010. As we look forward, we know that the upcoming year will prove to be perhaps the toughest yet with the threat of possible decreases in current funding levels an eye-opening reality. I urge you all to continue your letter writing and phone call campaigns to elected officials and make your voices heard. Our diligent efforts this past year have paid off with all programs currently operating successfully, and we expect the same for next year.



Stanford J. Perry

Stanford J. Perry
Executive Director

Major Accomplishments | 2009

- Monarch Enterprises went through an entire rebranding which included the development of a new logo and marketing materials, and the official change of its name to simply "Monarch." The Enclaves program formed contracts with seven new work sites, and Employment Options provided job coaching/job seeking skills to 60 Syracuse high school students - placing 16 individuals into competitive employment.
- The opening of the Diffin Road Residence in May 2009 enabled the Residential Department to serve eight more consumers this year, and the opening of Carpenter Road in 2010, will allow for even more individuals to be served by Arc's Residential Services. Arc of Onondaga's Day Habilitation Program was able to fully enroll individuals and maximize its unit utilization thanks to successfully negotiated OPTS (options for people through services) contract.
- Program Development secured \$30,000 to upgrade Parkside Children's Center. Parkside purchased three new pieces of handicap accessible playground equipment and \$3,000 worth of toys and therapy kits specifically for young toddler programs and therapies.
- 16 sites and programs areas had either recertification or annual visits by the Bureau of Program Certifications, resulting in no site or program area receiving a Statement of Deficiency. The continual analysis of fleet vehicles and their usage conducted by Facilities and Operations resulted in a reduction of three vehicles, representing an annual cost savings of \$18,564.00 to the agency, not including gas and insurance. Infrastructure changes to internet service across 14 locations by the IT department resulted in increased overall system performance, reliability, and administration.

2009 Audited Financial Information – Arc of Onondaga

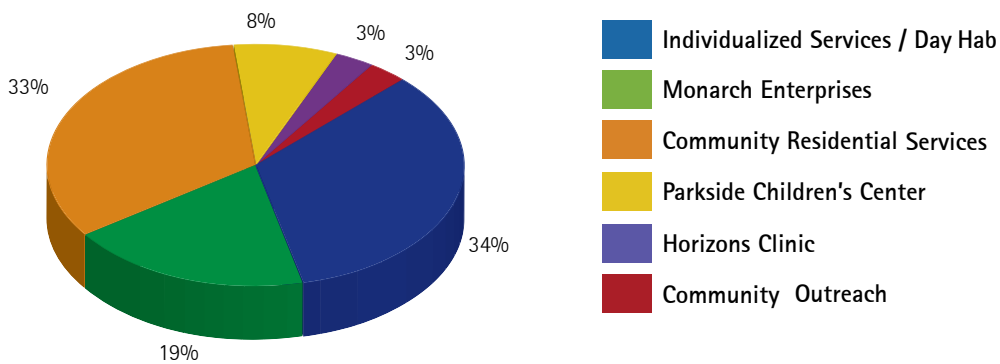
Expenses

Arc of Onondaga's services and programs cost over \$25 million to operate in 2009 and continues to expand to meet the growing needs of people with developmental disabilities in Onondaga County.

Among the individuals Arc serves, more than 106 live in residential homes and apartment settings provided by Arc's Community Residence program.

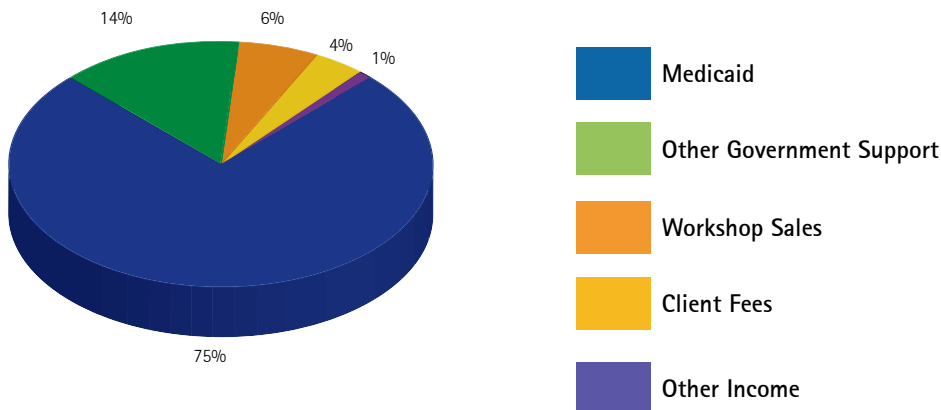
335 people receive day services at one of eight sites and over 340 more people are employed directly by Monarch, Arc's vocational division. More than 500 staff are needed to provide Arc's high-quality services.

Administration accounted for only 9.8% of expenses, at \$2.5 million in 2009.



Total Expenditure: \$25,888,225

Sources of Revenue



Total Revenue: \$26,046,207

2009 Audited Financial Information – Arc of Onondaga Foundation

	2009	2008
ASSETS		
Cash, equivalents, and other current assets	78,600	141,200
Investments	985,000	663,200
Total Assets	1,063,600	804,400
LIABILITIES AND NET ASSETS		
Accounts payable and other variables	300	18,000
Designated for Arc of Onondaga	162,200	137,200
Unrestricted Net Assets	901,100	649,200
Total Liabilities and Net Assets	1,063,600	804,400



John Keib
Board President

Dear Friends,

Because of your support, the Arc of Onondaga Foundation thrived in 2009. Our two major fundraisers, the Arc Achievement Awards Dinner and Arc Race, not only drew large crowds but also raised the much needed dollars to fund services for people with developmental disabilities. Arc race was the largest ever with just under 1,500 participants, making it a 50% increase over 2008.

In 2009 we were proud to be able to give \$25,000 to Arc of Onondaga and become the naming sponsor for their Sensory Garden. We hoped to allow all those Arc serves to fully experience a garden, regardless of their disability. It is our mission to help the Agency turn "disability into ability," and we could not do it without your continued support.